Dr. Sami A. Alwuhaibi

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EDUCATION

Ph.D. in Strategic Management, May 2009

Mississippi State University, Mississippi State, United States of America

Master of Business Administration (MBA), January 2001 King Fahd University of Petroleum and Minerals, Dhahran, Saudi Arabia

B.S. in Mechanical Engineering, August 1991

King Fahd University of Petroleum and Minerals, Dhahran, Saudi Arabia

WORK EXPERIENCE

Assistant Professor of Strategic Management, 10/2009 – Present King Fahd University of Petroleum and Minerals, Dhahran, Saudi Arabia

Adjunct Lecturer. 01/2009 – 04/2009

Mississippi State University, Mississippi State, United States of America

Business Manager, 09/1998 – 07/2002

Alwuhaibi Family Real Estate Business, Dammam, Saudi Arabia

Responsibilities included managing the operation and maintenance activities of commercial and residential properties, developing accounting information systems, and establishing procedures and systems for the operation and maintenance activities.

Mechanical Engineer, 11/1991 – 08/1998

Saudi Arabian Oil Company (Saudi Aramco) – Exploration and Producing Business Line, Dhahran, Abqaiq, Udahiliyah, Haradh, and AinDar, Saudi Arabia,

Project Engineer, Technology Development Division, 09/1997 – 08/1998 Responsibilities included monitoring, introducing and developing key and emerging technologies to optimize the value of hydrocarbon assets, control operating costs, enhance operational efficiency and promote environmental awareness. Some of the projects that I worked on were microbial enhanced oil recovery, multiport selector valves, and multiphase pumps.

Rotating Equipment Engineer, Operation Engineering Division, 11/1991 – 08/1997 Responsibilities included diagnosing equipment problems in general, issuing technical reports and recommendations, and providing technical support for the operation and maintenance activities of oil and gas production plants and water injection facilities. Some of my work activities were:

- Coordinated and developed the cleaning process of lube and seal oil systems.
- ❖ Initiated rotating equipment operating strategy that reduces equipment problems caused by frequent start-up or long stand-by periods.
- ❖ Implemented new technology of dry gas seal and packing that lower the equipment maintenance costs and down time.
- Evaluated and upgraded the chemical dosing systems to reduce operation costs.

Special Assignments:

❖ Demothballing Engineer, 08/1996 − 09/1996

Worked in a team of different specialties to refurbish a mothballed oil-gas plant within a short time and according to the designed specifications.

Commissioning Engineer, 01/1996 – 07/1996

Worked in a team of different specialties to supervise and inspect the construction, test, and start-up of a new oil-gas plant.

Plant Operator, 04/1995 – 08/1995

Worked with operators of an oil-gas plant to gain hands-on experience in running and controlling plant equipment and processes.

Plant Engineer, 12/1991 – 07/1992

Worked as a general engineer and supported the daily activities of a water injection plant and water supply-injection stations.

RESEARCH INTERESTS

Strategic Management and Family Businesses

- ❖ Institutional differences (cultural, ideological, political, and legal) among societies and the competitive advantages of organizations and nations.
- Strategies of family and non-family businesses.
- ❖ The role of family culture in the continuity and excellence of businesses and institutions.

BOOK PUBLICATIONS

Alwuaibi, *S.* (2010). The Competitive Advantage of Organizations and Nations: A Cultural Perspective on the Impact of Family and Society. Germany: VDM Verlag Publishing House.

PROCEEDINGS AND PRESENTATIONS

Alwuhaibi, *S.* (2010). Towards a Theory of Cultural Competition: The Impact of the Governing Mode of Businesses on the Competitive Advantage of Nations. The Family Enterprise Research Conference (FERC), Cancun, Mexico.

RESEARCH PAPERS IN PROGRESS

Alwuhaibi, S., Chrisman, J., and Kellermanns, F. Theory of the family firm: revisiting firm governance costs.

TEACHING PROFILE

King Fahd University of Petroleum and Minerals, 10/2009 – Present

- ❖ MGT 449: Strategic Management
- ❖ MGT 301: Principles of Management

Mississippi State University, 01/2009 – 04/2009

❖ MGT 3323: Entrepreneurship

WORKSHOPS AND SHORT COURSES PROFILE

❖ Entrepreneurship Workshop: 10-hours scattered throughout four days. The workshop aims to provide participants with basic knowledge and skills that enable them to create their own businesses. The workshop was done at King Fahd University of Petroleum and Minerals, Dhahran, Saudi Arabia, September 2012.

ATTENDANCE OF CONFERENCES, FORUMS, AND WORKSHOPS

- ❖ Corporate Governance in Family Businesses Forum: Surviving the Succession Challenges, Asharqia Chamber, Dammam, Saudi Arabia, May 01, 2014.
- ❖ The 1st Forum on Best Governance Practices in Fighting Corruption in Saudi Family Businesses, Council of Saudi Chambers, Riyadh, Saudi Arabia, April 30, 2014.

- Converting Family Business to Public Corporation Forum, Asharqia Chamber, Dammam, Saudi Arabia, September 11, 2013.
- Preparing Family Business for Global Competition, Muscat Securities Market, Muscat, Oman, February 25, 2013.
- ❖ Family Firm Institute (FFI) Annual Conference: The Field; The Families; The Future, Brussels, Belgium, October 17-20, 2012.
- ❖ Family Firm Institute (FFI) Annual Conference: Next Generation, New Generations, Boston, United States of America, October 12-15, 2011.
- Corporate Governance in Family Businesses, Asharqia Chamber, Dammam, Saudi Arabia, May 10, 2011.
- ❖ Conference on Corporate Governance for Family Owned Companies, Qatar Stock Exchange, Doha, Qatar, March 29, 2011.
- ❖ The RCCI Symposium on the Role of Young Entrepreneurs in the Continuity of Family Businesses, Riyadh Chamber of Commerce and Industry (RCCI), Riyadh, Saudi Arabia, May 09, 2010
- ❖ The Family Enterprise Research Conference (FERC), Cancun, Mexico, April 16-18, 2010.
- ❖ The CMA Symposium on the Corporate Governance of Family Businesses, The Capital Market Authority (CMA), Riyadh, Saudi Arabia, February 09, 2010.
- ❖ Family Firm Institute (FFI) Annual Conference: Risky Business: Assessing and Managing Risk in the 21st Century Family Enterprise, New York, United States of America, September 23-25, 2009.
- ❖ The 5th Annual Conference on Theories of the Family Enterprise, Mississippi State University, Mississippi State, United States of America, May 16-18, 2007.
- ❖ The Annual Conference of the Academy of Management: A new vision of management in the 21st century, Honolulu, United States of America, August 5-10, 2005.
- ❖ Internationalizing Doctoral Education in Business: A Ph.D. Conference (CIBER), Urbana-Champaign, Illinois, United States of America, July 28-30, 2005.
- ❖ The Annual Conference of the Southern Management Association, Atlanta, United States of America, November 6-9, 2002.

LANGUAGE PROFICIENCY

❖ Native Language: Arabic, Speaking and Writing

Other Language: English, Speaking and Writing

❖ Computer Language/Software: Fortran, SPSS, and Microsoft Office

PROFESSIONAL AFFILIATION AND ACTIVITIES

- Served as a member in the Family Firm Institute (FFI) award committee of best dissertation in family businesses for the year 2014.
- Served as a member in the Family Firm Institute (FFI) award committee of best unpublished research in family businesses for the year 2012 and 2013.
- ❖ Member of Family Firm Institute (2009 up to now)

PROFESSIONAL CERTIFICATE

❖ A certificate in Family Business Advising from Family Firm Institute (FFI), 2012.

AWARDS AND SCHOLARSHIP

- The 2009 Family Firm Institute (FFI) Best Dissertation Award in the field of family businesses.
- ❖ Award of excellence from the Saudi Cultural Mission to the U.S.A. for the representation of Saudi Arabia in the academic circles, 2009.
- ❖ Scholarship from King Fahd University of Petroleum and Minerals to pursue Ph.D. in Strategic Management in the United States of America (08/2002 − 05/2009).

ENTREPRENEURIAL PROJECTS

❖ Participate in a team to establish The Arabian Center of Family Businesses (ACOFB) in 2013, including the development of its strategic and operational plans, to be the inspiring knowledge center in the family businesses field in the Arabian Region.