

# Architecture Voice Video Integrated Data

“AVVID”

Sam Mak

Consultant Multiservice Solutions

[smak@cisco.com](mailto:smak@cisco.com)

# Cisco AVVID



## Network Design

An illustration of a virtual office environment. In the foreground, a man in a white shirt and red tie is wearing a headset and looking at a computer monitor. The monitor displays a woman in a purple suit. In the background, a woman in a purple suit is sitting at a desk, talking on a mobile phone. The scene is set against a backdrop of green hills and a city skyline.

# Agenda

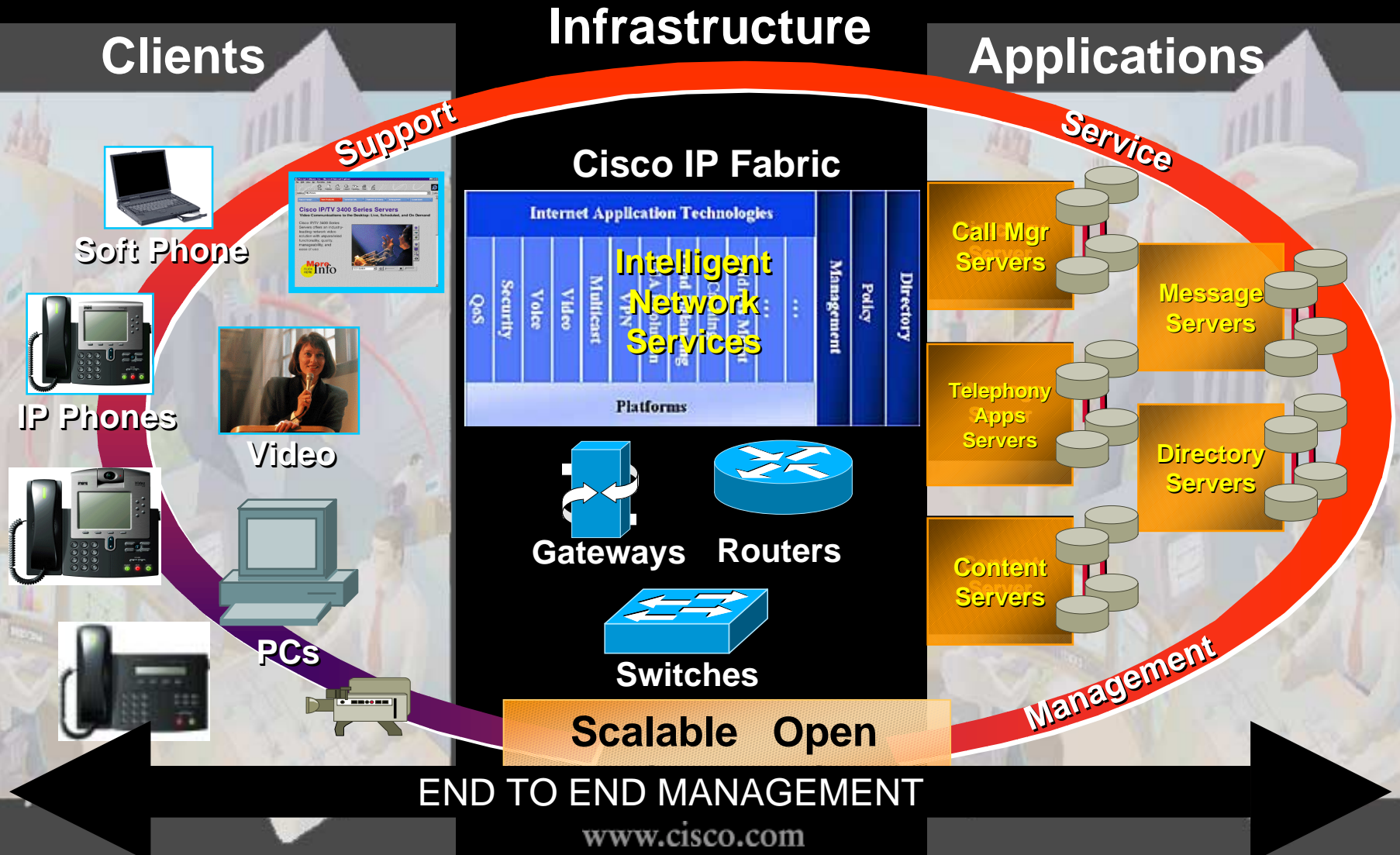
- " Overview
- " Announcing AVVID products
- " Design models
- " Design consideration
- " Case studies



An illustration depicting a virtual office environment. On the left, a man in a white shirt and red tie sits at a desk, wearing a headset and looking at a computer monitor. The monitor displays a woman talking on a phone. On the right, a woman in a purple suit sits at a desk, talking on a mobile phone and holding a yellow pen. A laptop is open in front of her. In the background, there are stylized green hills and buildings. A large, glowing green circular line connects the man's computer to the woman's mobile phone, symbolizing network connectivity. The word "Overview" is written in large white letters across the center of the image.

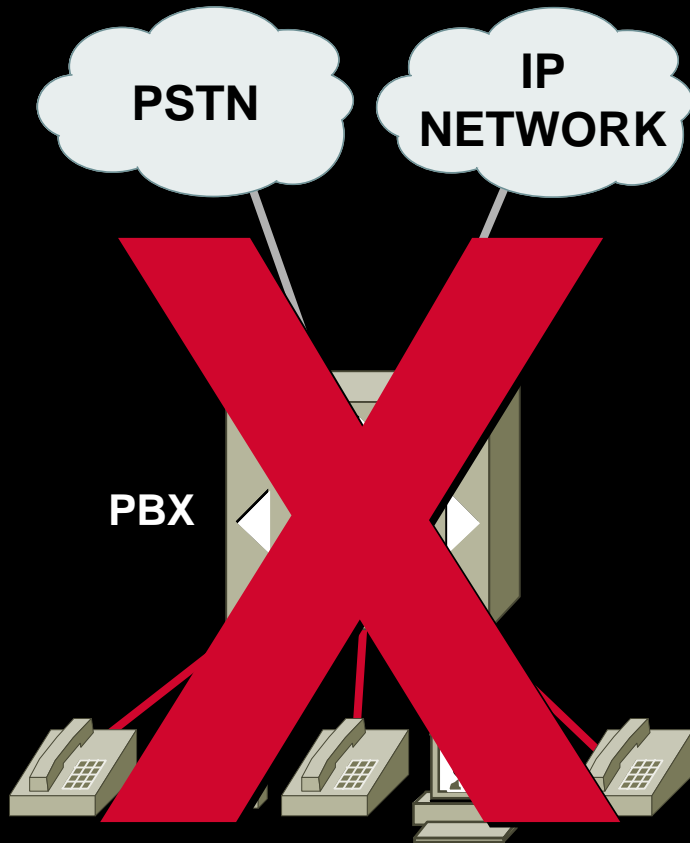
# Overview

# Cisco AVVID—An End-to-End Architecture



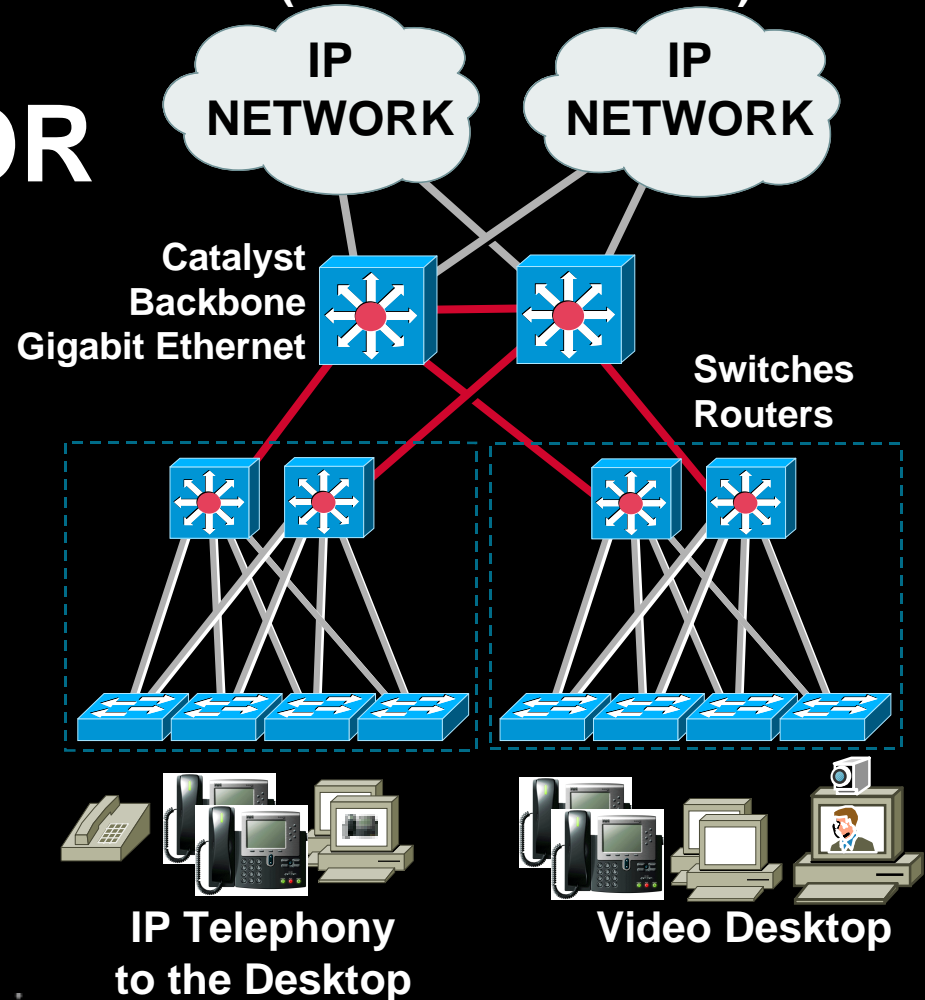
# Infrastructure Choices

## Converged Network (Data over Voice)



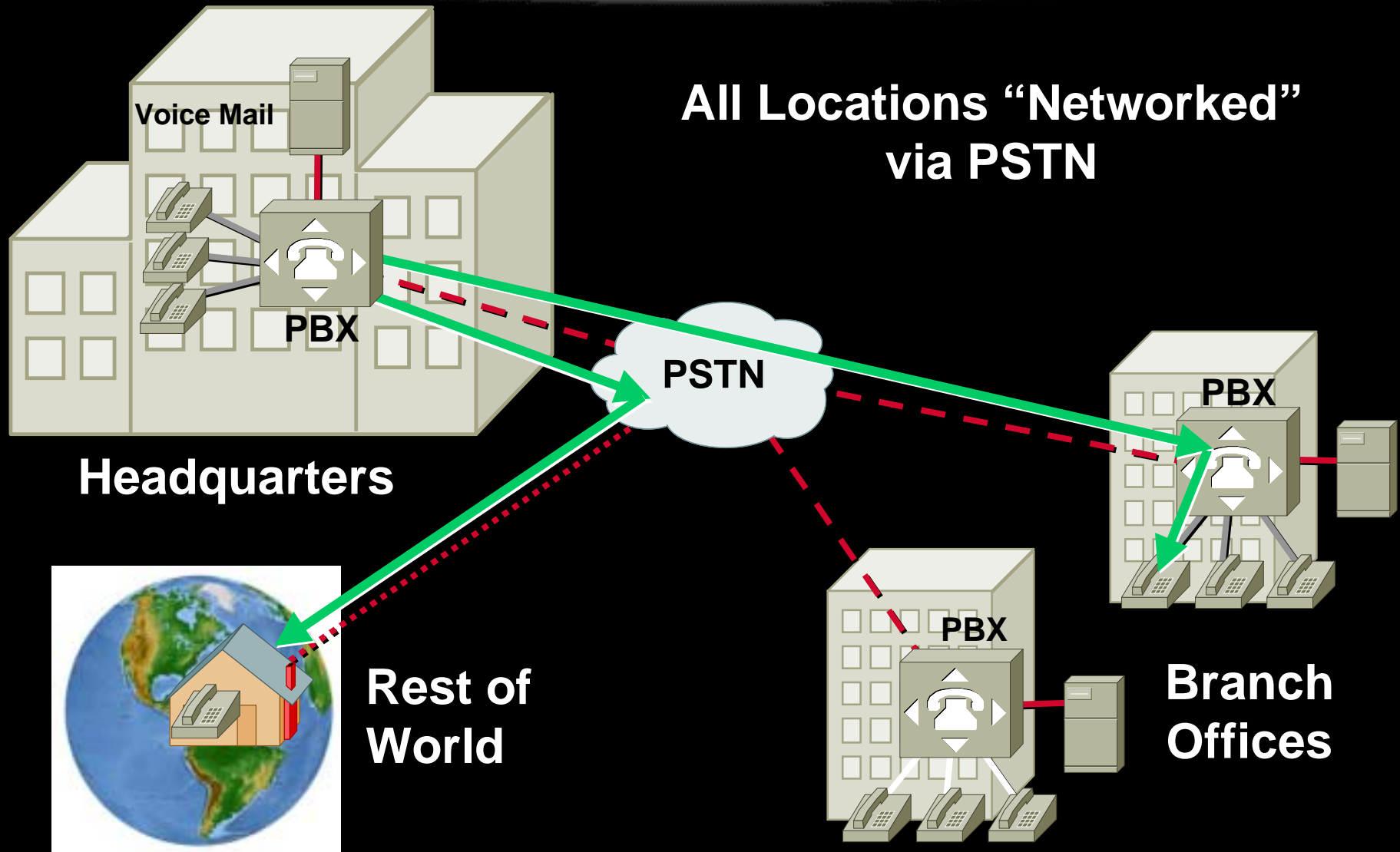
OR

## Converged Network (Voice/Video Is Data)

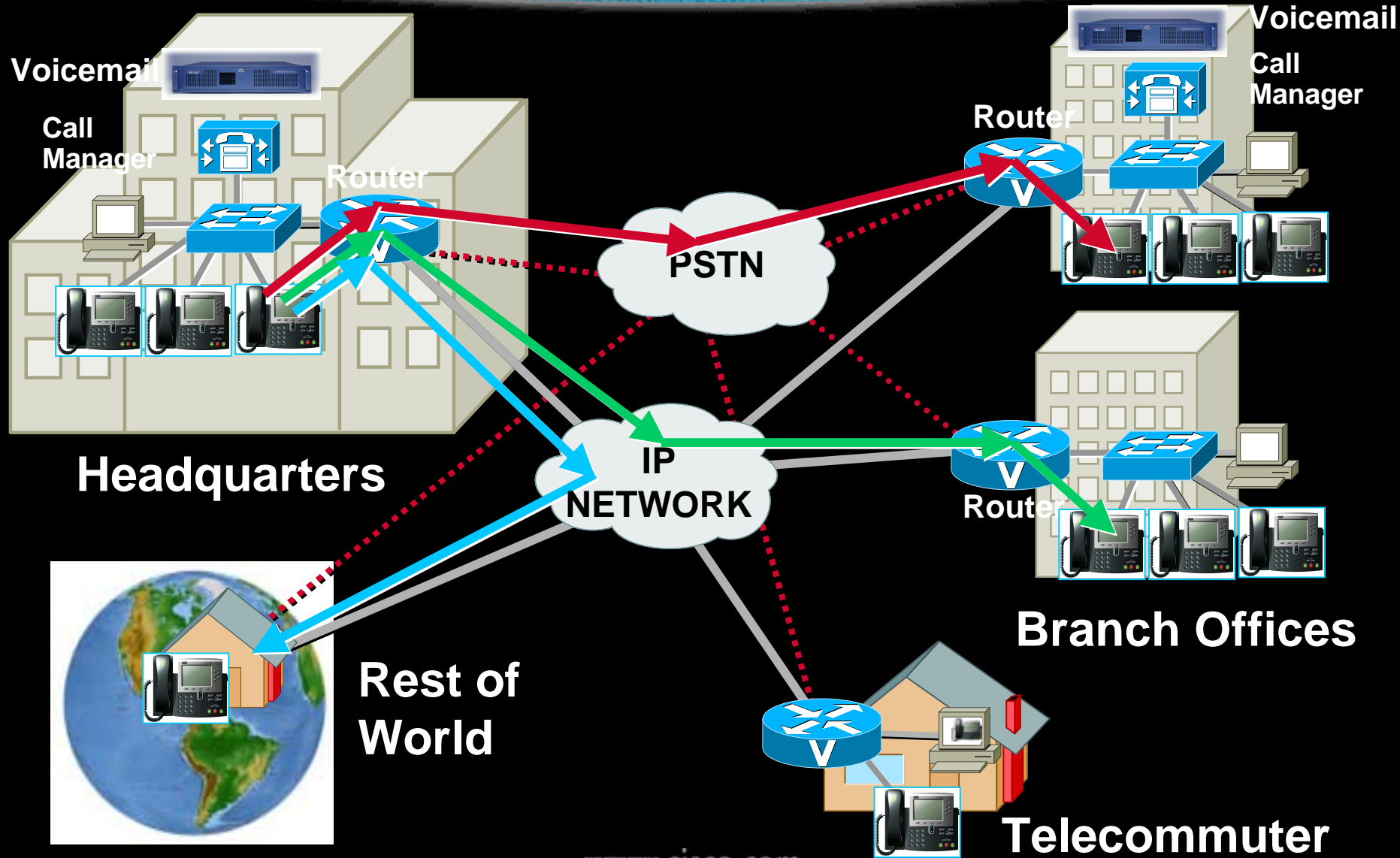




# Today's Enterprise Voice Topology

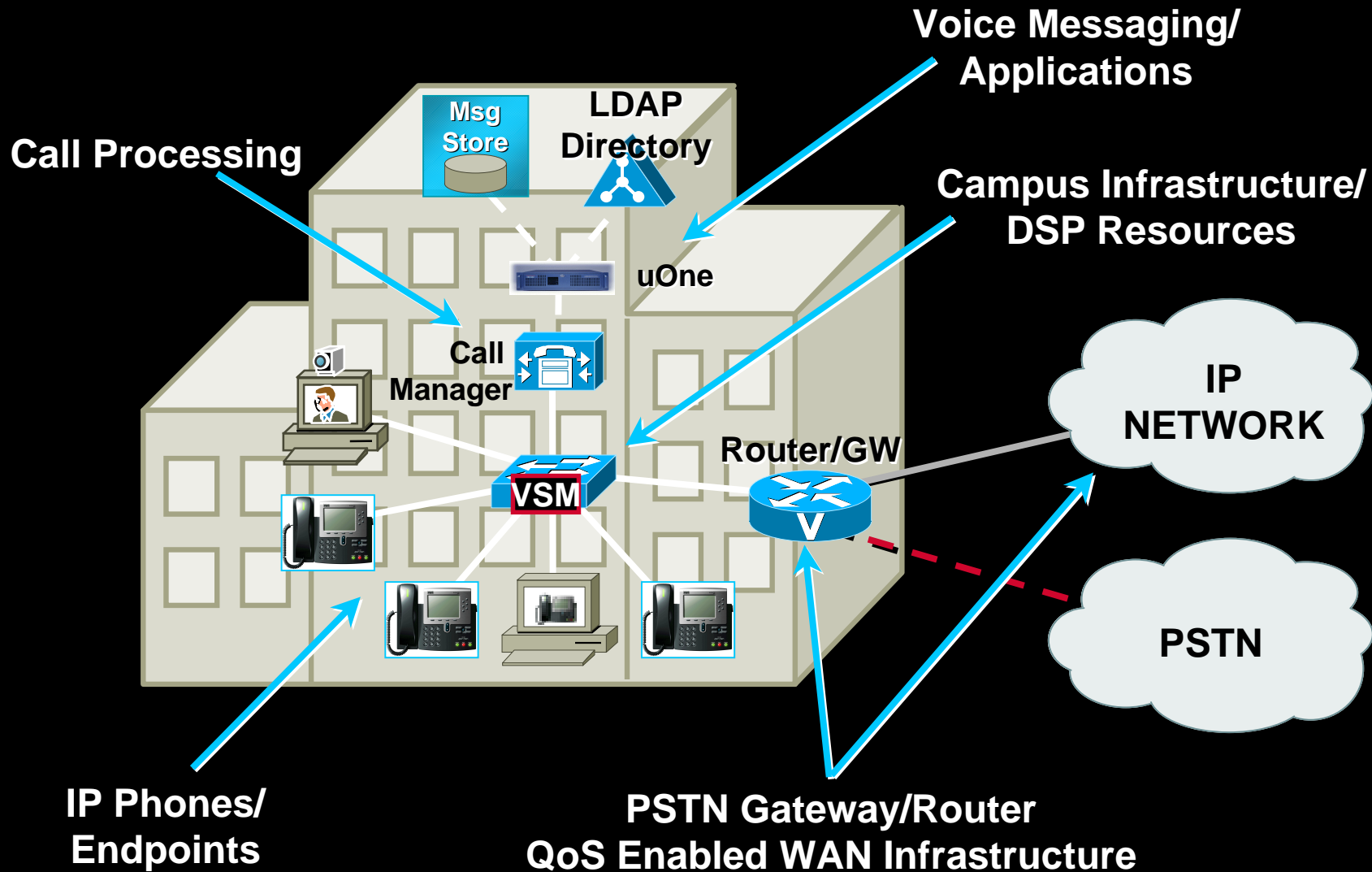


# Tomorrow's Enterprise

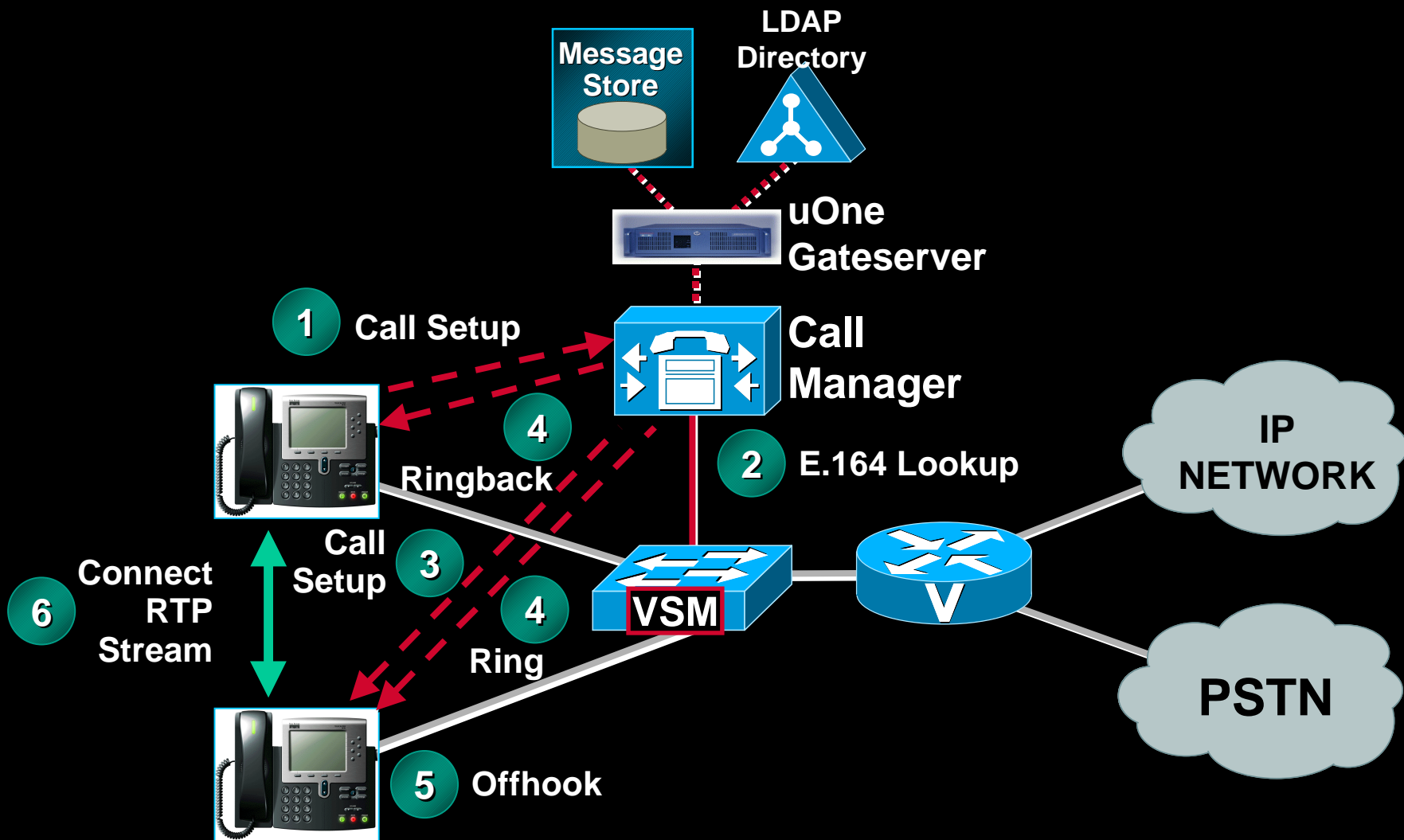




# Examining IP Telephony Components



# Call Processing





# Announcing AVVID Products



# IP PBX: MCS 7835

**NEW**

- " **Call control and processing**
- " **Support 2500 IP phones**
- " **10,000 IP phones per cluster**
- " **Dual 18.2 Gig hot plug drives**
- " **Dual hot swappable power supply**
- " **50,000 Busy Hours**



# IP PBX: MCS 7822

**NEW**

- " Call control and processing
- " Single 9.1 Gig hard drive
- " Single power supply
- " Lower cost platform



# Call Manager 3.0

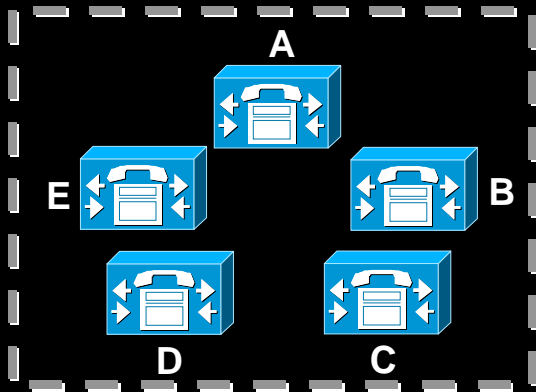


- " **Standard HTML which minimizes training**
- " **Pre-installed on Cisco platforms**
- " **Comprehensive telephony features**
- " **Remote administration simplified**
- " **Extensive on-line help**
- " **50,000 Busy Hour Call Completion Setup per MCS server**
- " **125,000 Busy Hour Call Completion Setup per cluster**
- " **Scalability, availability and redundancy**



# Call Manager Cluster Scalability

## Call Manager Cluster



## Call Manager Cluster Sizing

1. Five Call Managers max in a cluster—cluster is confined to a campus
2. 2500 users max per Call Manager (even under failure conditions)
3. Maximum of 10,000 users in a cluster
4. Provision for Call Manager failure

## Call Manager Cluster IP Phone Provisioning

CM's in Cluster	Max users per cluster	Max users with N+1 Redundancy
1	2500	0
2	5000	2500
3	7500	5000
4	10,000	7500
5	10,000	10,000

# Cisco IP Phone

## Cisco 7960



**NEW**

## Cisco 7910



- Professional, manager
- Six lines—Mix directory numbers or features
- Display area: Calling information, feature access via “soft keys,” full-duplex handsfree
- 10/100BaseT switch

- Common areas—hallway, break room, reception etc
- Single line
- Two models—Single 10Base T or 10/100Base T Ethernet
- FCS Q3 2000

# Unified Messaging System

## Many Users Interfaces to Common Services



Common Infrastructure  
(TCP/IP Network and Access)



Common Mailbox  
(IMAP, SMTP, VPIM)

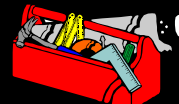


Common  
Infrastructure

Common Subscriber Directory  
(LDAP)



Common Operations  
(SNMP, Web)



Personal  
Customization

## Many Ways to Put Messages In & Take Messages Out in right Media Format





# uOne Voice Mail

## uOne 4.1E Corporate Edition

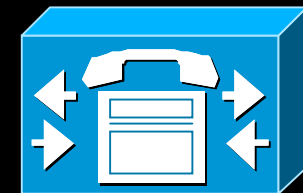
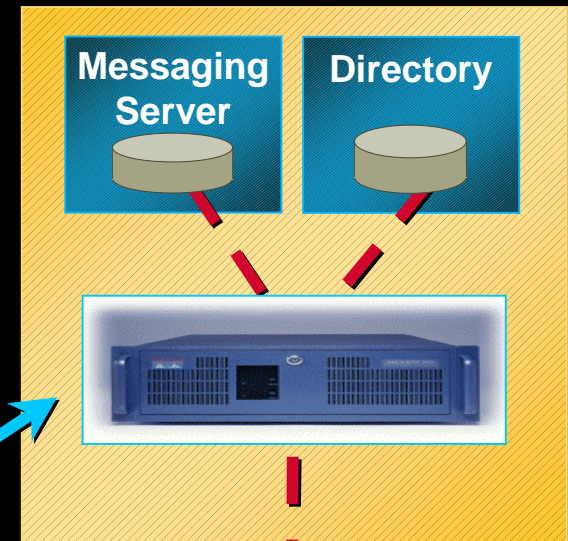
### MCS-7835

- " uOne GateServer 4.1E
- " Embedded Message Server
- " Embedded Directory Server
- " 2 x 18GB Drives

### uOne 4.1E—Corp

- " 500 users Voice Mail Only
- " 20 Simultaneous VM Ports
- " 30 Min of Voice Mail Storage per User

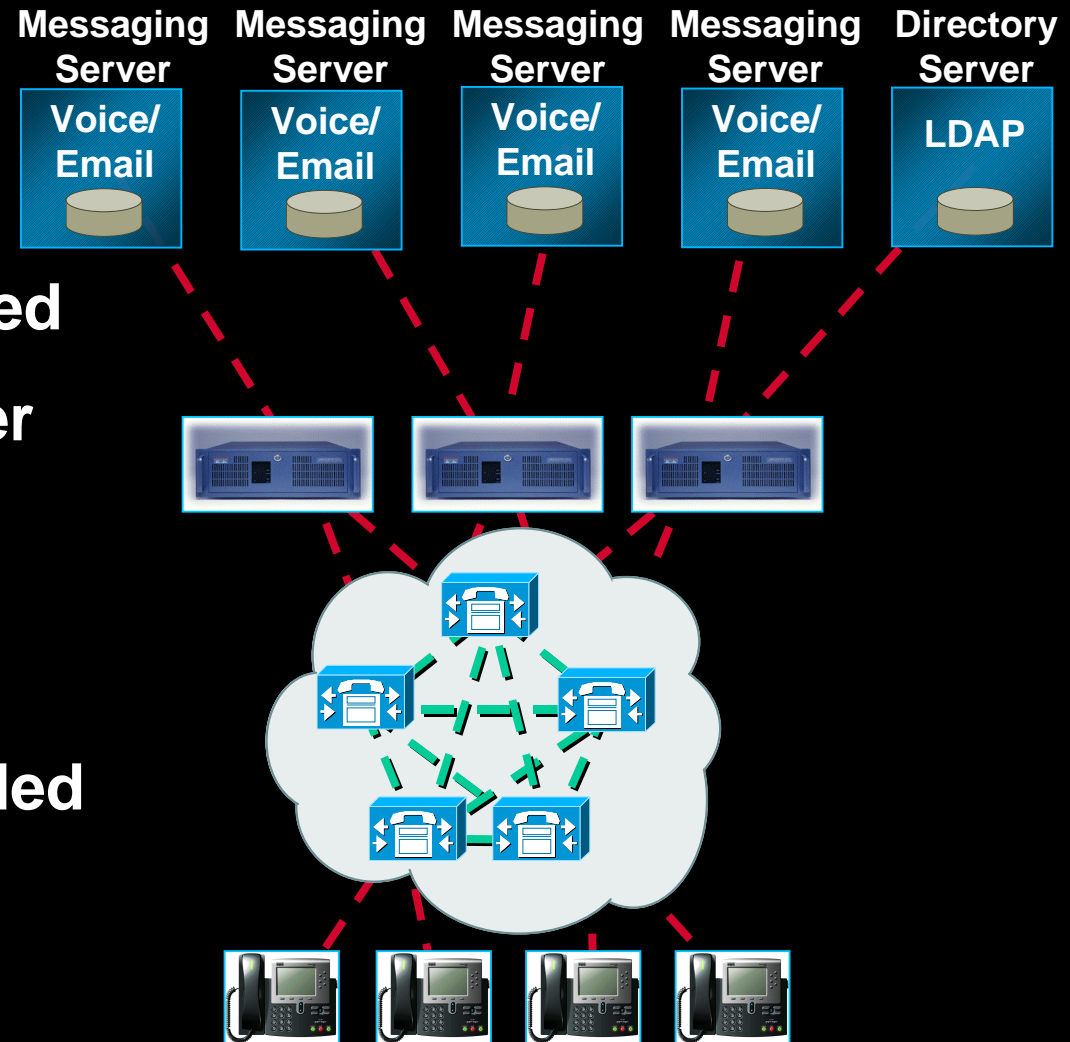
### Voice-Mail MCS 7835



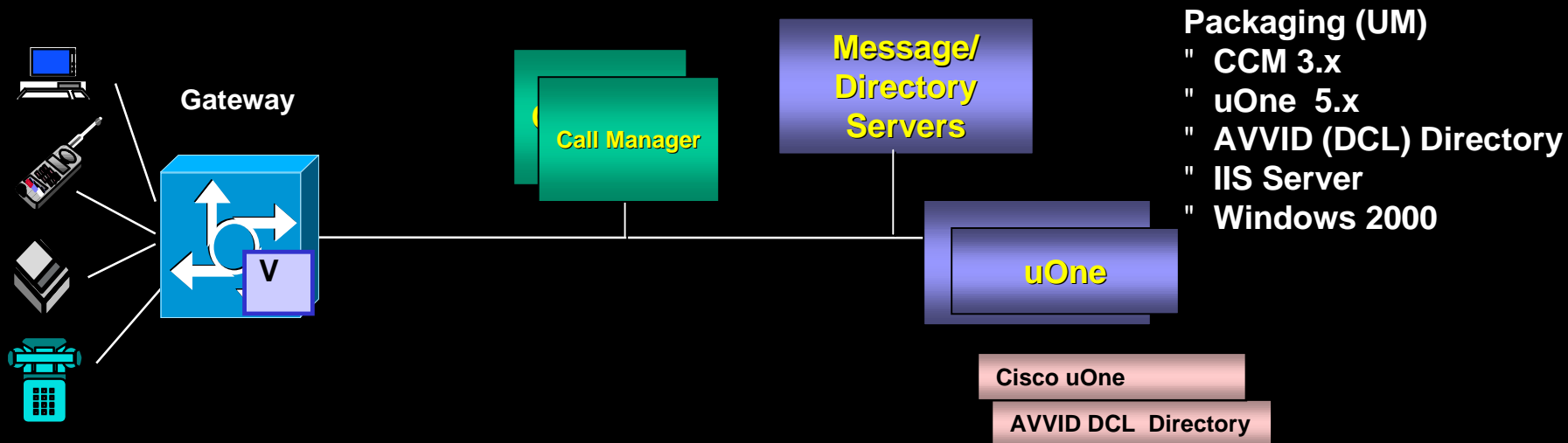
Call Manager 3.0

# uOne 5.0E—Corporate: 500 to 10,000 User Campus

- " Voice mail networking supported
- " Call Manager failover supported
- " G.711 OR G.729
- " Single, central directory or embedded AVVID directory
- " Scalable growth



# uOne Unified Messaging



## Features

- " FAX mail, Email, Voice Mail unified
- " Scheduled Delivery, Cancelled Delivery
- " Media Conversion: Text-to-FAX, Text-to-Speech
- " VPIM/AMIS-A Message Interchange
- " N+1 redundancy/recovery
- " XML Customizable TUI & Web Client
- " Internationalization
- " Single Number Reach Services
- " Notification via MWI, Paging, SMS or PDA

## Deployment Options

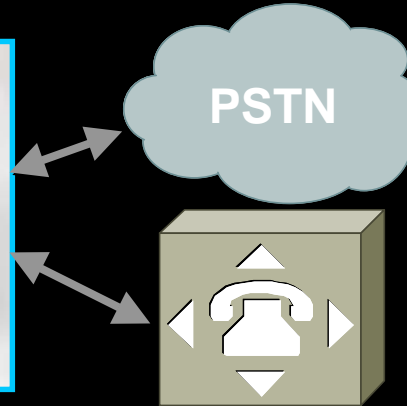
- " Separate CM, uOne, Message Servers  
or
- " Co-Resident uOne, CM and Message Server  
or
- " Co-Resident uOne and Message Server  
separate Call Manager



# Catalyst 6000 8-Port Voice Services Module (VSM)



**Catalyst  
6000**



## " Catalyst 6000 8-port voice T1 and services module:

**Provides eight physical or logical ports (configured on a port by port basis)**

**When configured as a physical port:**

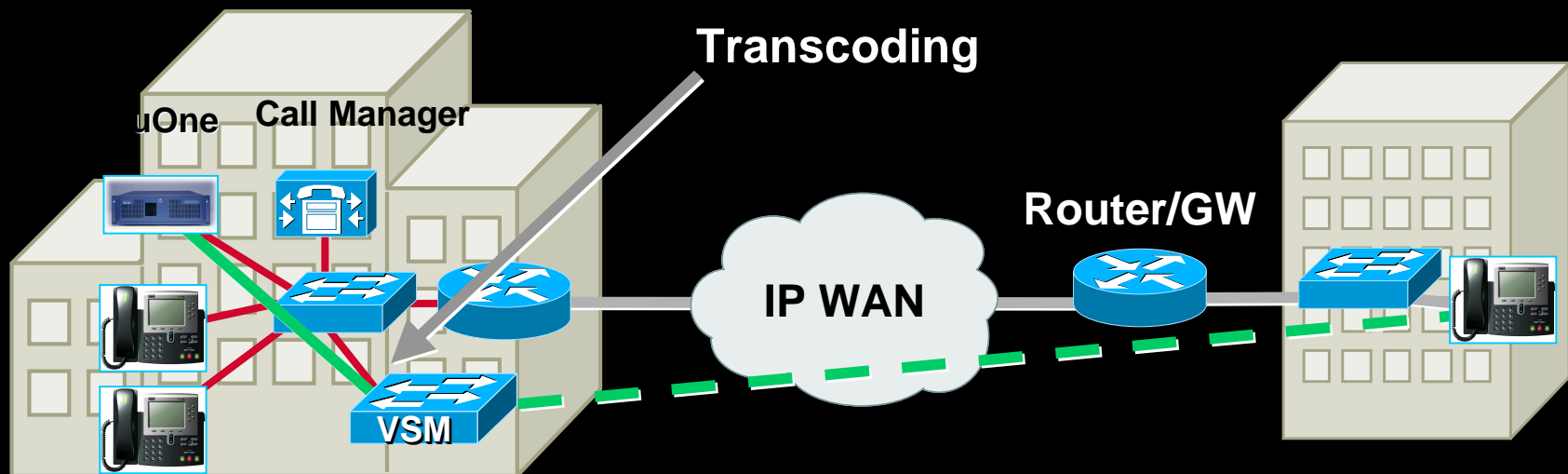
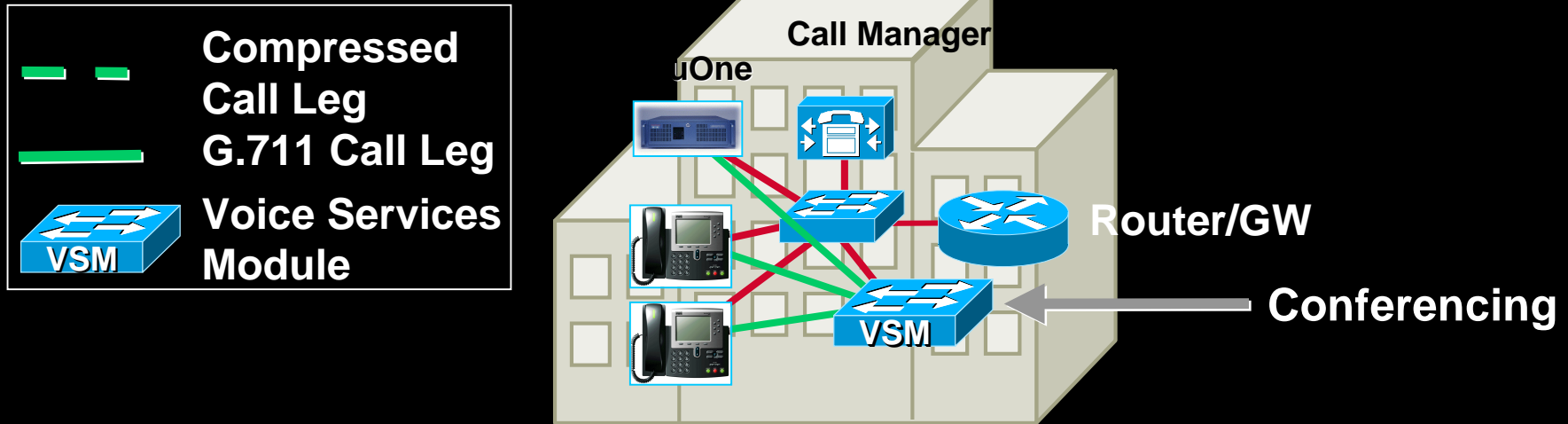
**T1 or E1 gateway for connections to the PSTN or PBX  
(built in CSU)**

**Supports ISDN PRI at FCS**

**When configured as a logical port:**

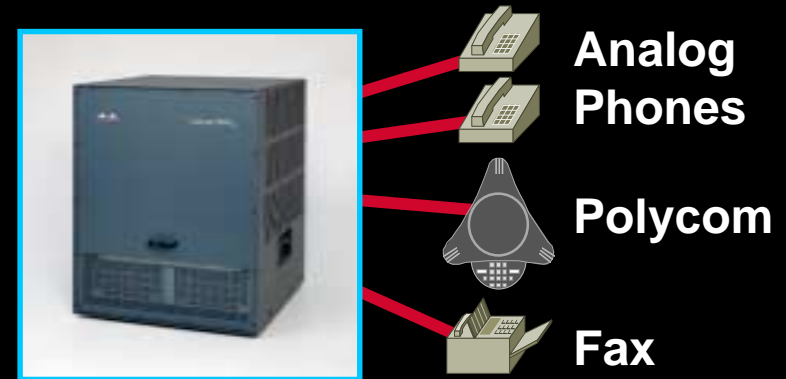
**Provides voice services such as conferencing or transcoding**

# Conferencing and Transcoding Resources



# Catalyst 6000 FXS ports

- " Deployable in any Catalyst 6000/6500 chassis
- " Provides analog connectivity for fax machines, speaker phones, analog telephone sets
- " 24 FXS ports (one RJ21 connector)
- " Uses one IP address
- " Supports fax relay
- " Supports hook-flash blind transfer





# Catalyst 6000 Inline Power

- " 48-port 10/100 Ethernet switch line card, with optional Inline Power daughtercard
- " Provides Inline Power to IP phones
- " Intelligent auto-detection of IP phones
- " Manageable via SNMP

**NEW**



# Catalyst 3524-PWR-XL

**NEW**

## Enhanced Functionality:

- " **QoS - ensure timely delivery of voice packets**

Reclassification of 802.1p priority settings on a port-by-port basis

- " **High Availability - increase reliability of network**

Phone power - integrated Inline Power for Cisco IP phones over the same pairs as Ethernet (pins 1,2,3,6)

New low-cost RPS using new power architecture

- " **Integrated Management - manage network as one system**

IP phone configuration

Auxiliary VLAN



# Catalyst Inline Power Patch Panel

**NEW**

- " For use in any switched Ethernet environment
- " Provides Inline Power to any Cisco IP phone
- " Auto-discovery algorithm to provide power on demand to IP phones
- " Increases availability of IP telephony network via centralized power distribution





# VG200 Standalone Gateway

**NEW**

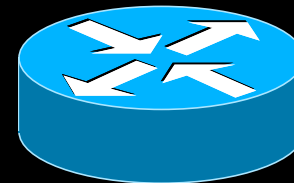
- " Second-generation standalone analog gateway
- " Supports up to four FXS/FXO interfaces
- " Support E1/T1 in CQ3
- " Uses standard Voice Interface Cards (VIC) from router platforms
- " Voice gateway only; no routing capability



# Video Integration with the IP/VC Family

- " **Cisco IP/VC 3510**  
Multipoint control unit
- " **Cisco IP/VC 3520, 3525**  
H.320 to H.323 gateways
- " **Cisco IP/VC 3530**  
Video terminal adapter
- " **Cisco Multimedia  
Conference Manager**  
H.323 Gatekeeper/proxy

## Cisco 3500 Series

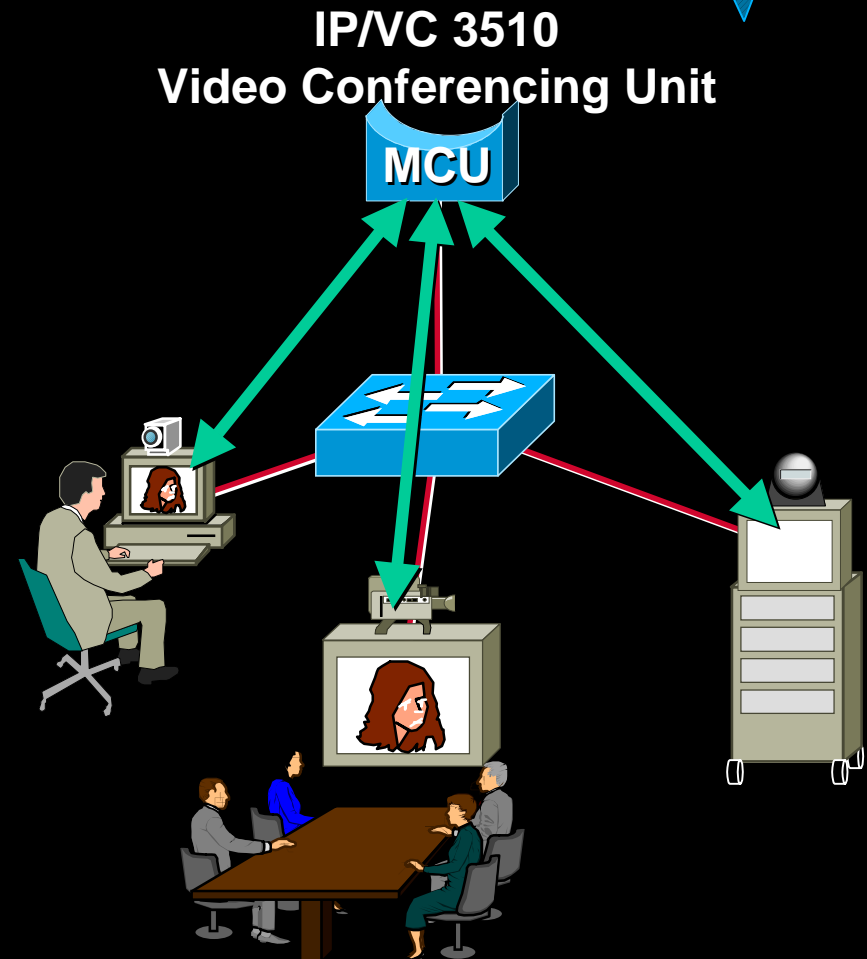


**MCM**—Multimedia  
Conference Manager

# Cisco IP/VC 3510 Multipoint Control Unit

**Multipoint  
Multimedia  
Conferencing**

- " Enables multi-participant videoconferences
- " Video, audio and T.120 data bridging – from 128 kbps to 1.5 Mbps
- " Up to 15 sessions per unit
- " Scales easily by combining multiple units
- " Supports ad hoc call-in or planned call-out conferences

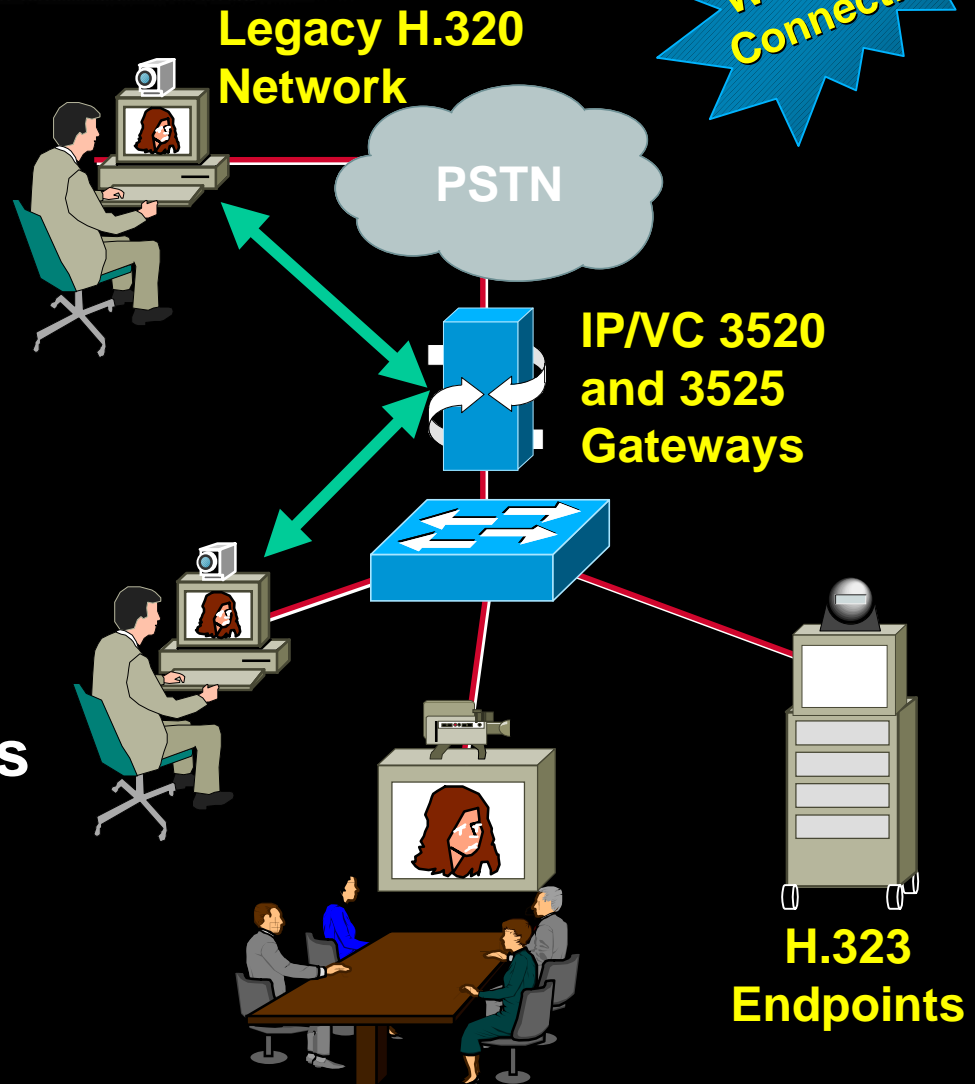




# Cisco IP/VC 3520 and 3525 Gateways

**Enables  
Worldwide  
Connectivity**

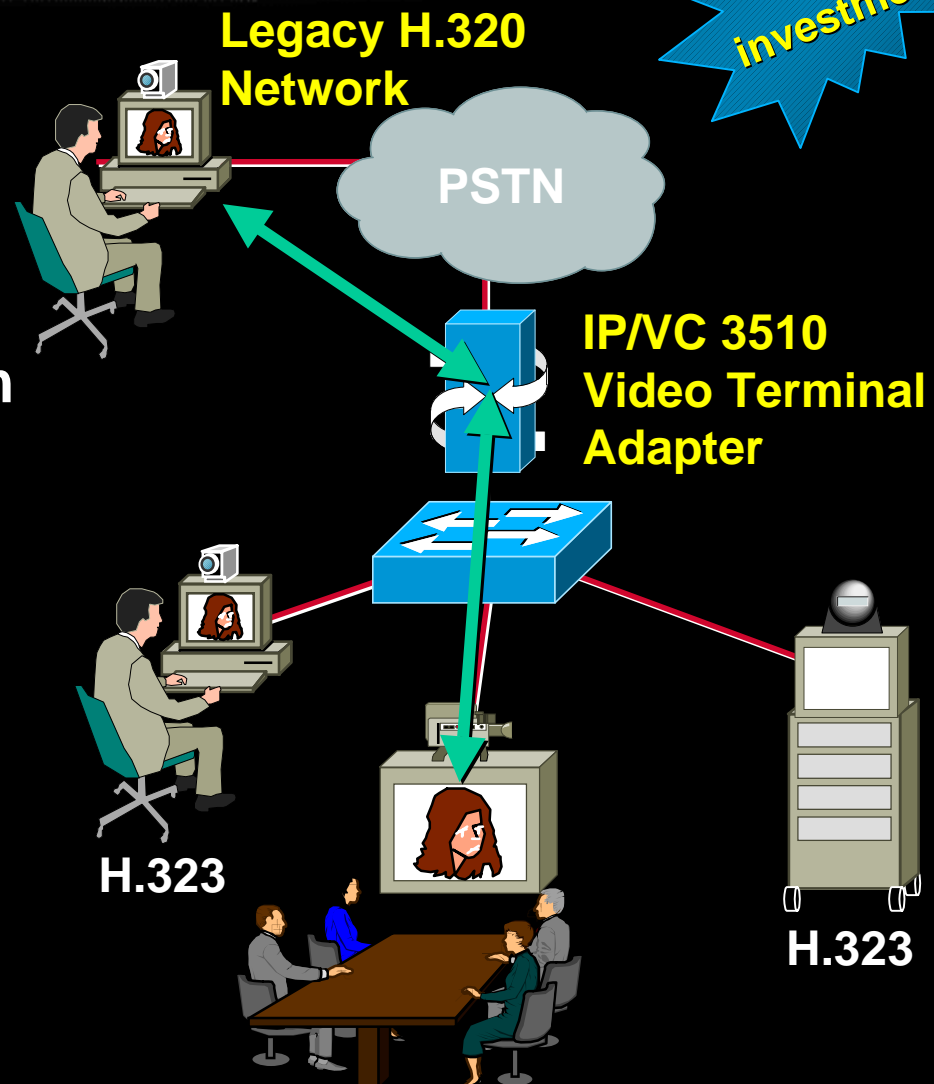
- " Connects H.320 circuit-switched networks to H.323 IP networks
- " Ties into existing H.320 conferencing networks
- " Video, audio, and T.120 data calls up to 384 kbps
- " Supports PRI, BRI and V.35 interfaces



# Cisco IP/VC 3530 Video Terminal Adapter

Preserves  
H.320  
investments

- " Connects an H.320 system to an H.323 IP network
- " Video, audio, and T.120 data calls up to 384 kbps
- " Provides migration path to IP networks

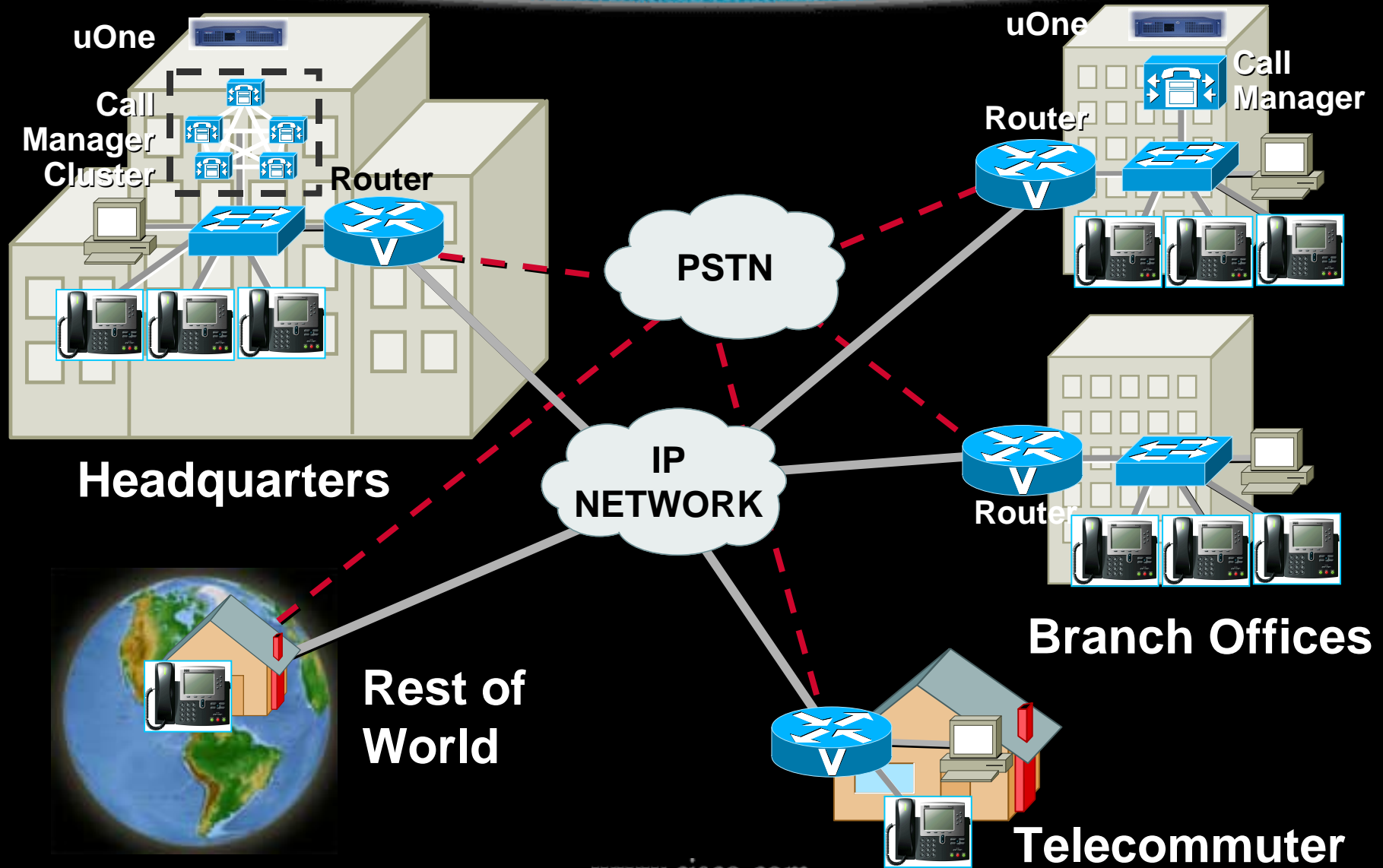




# Design models

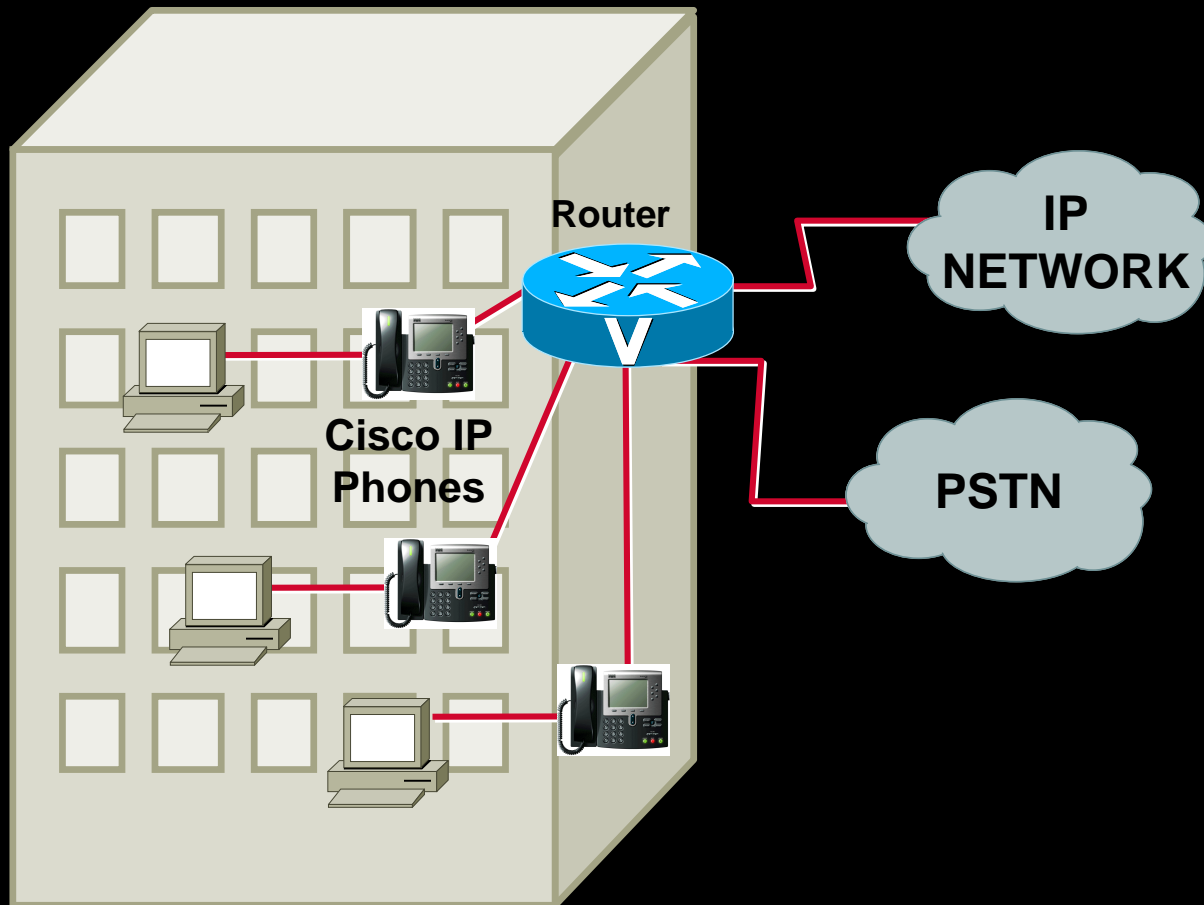


# What We Are Going to Build?

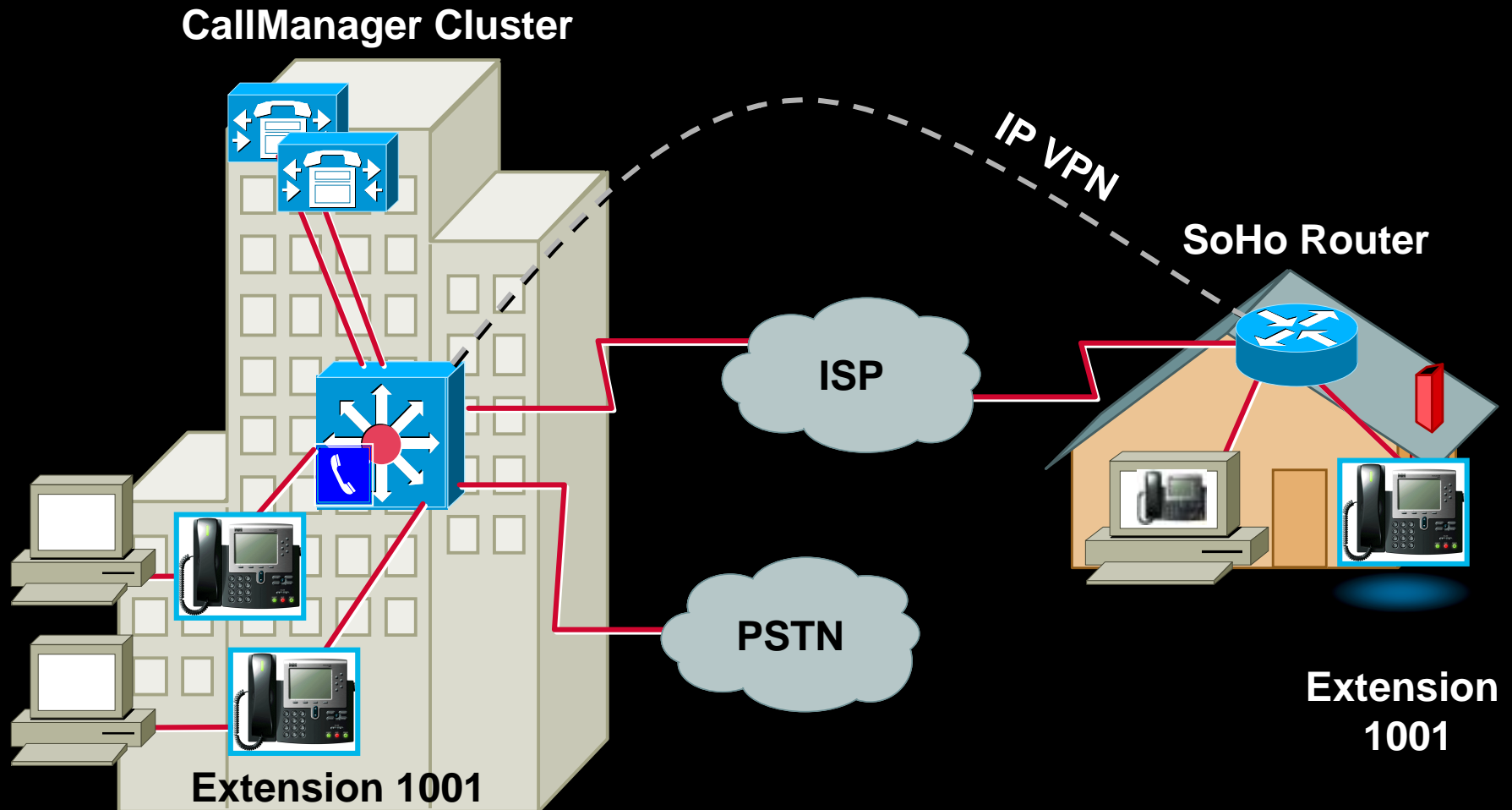


# Small/Branch Office

## Single Infrastructure for Data, Voice, and Video

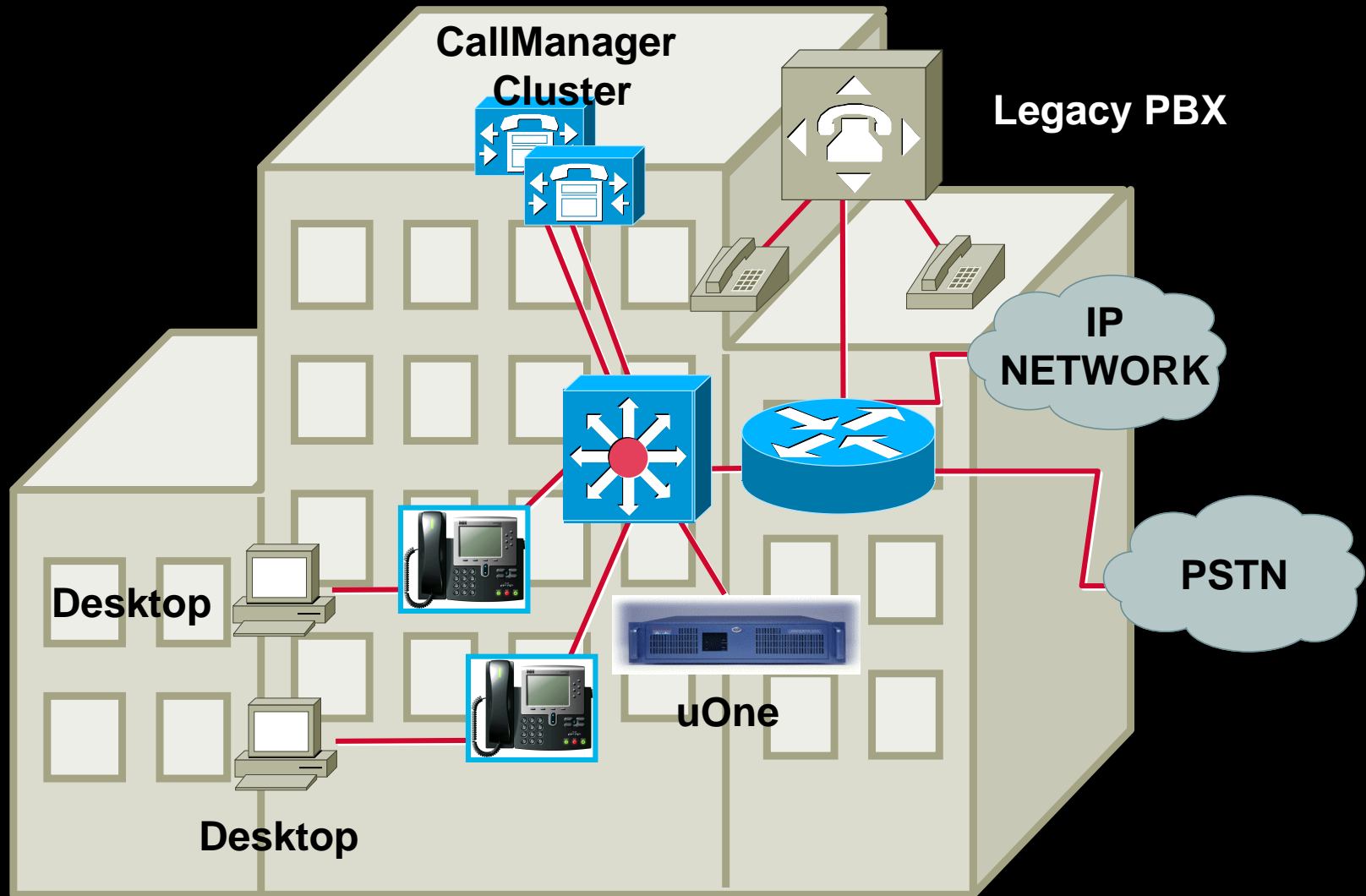


# Telecommuter

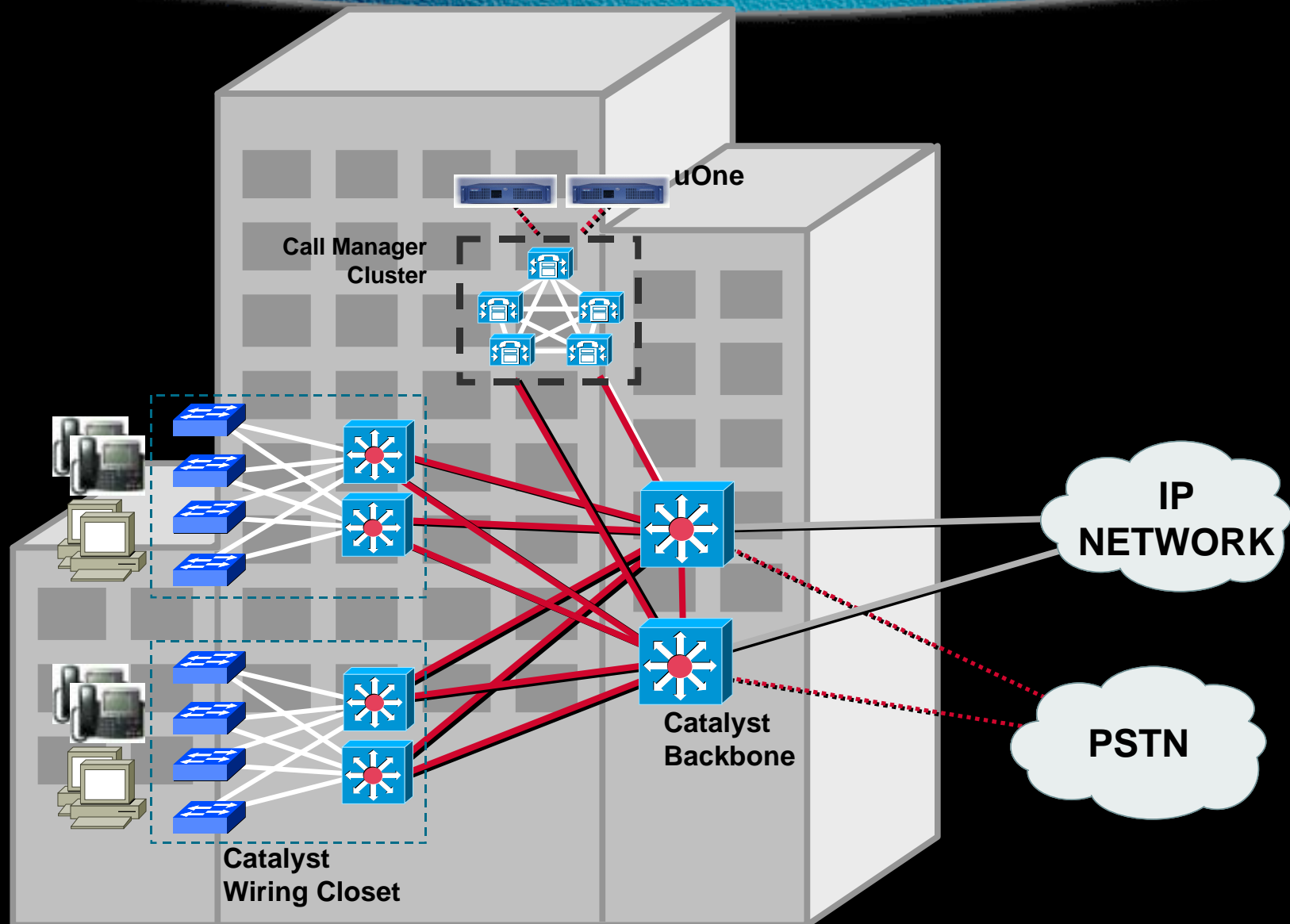




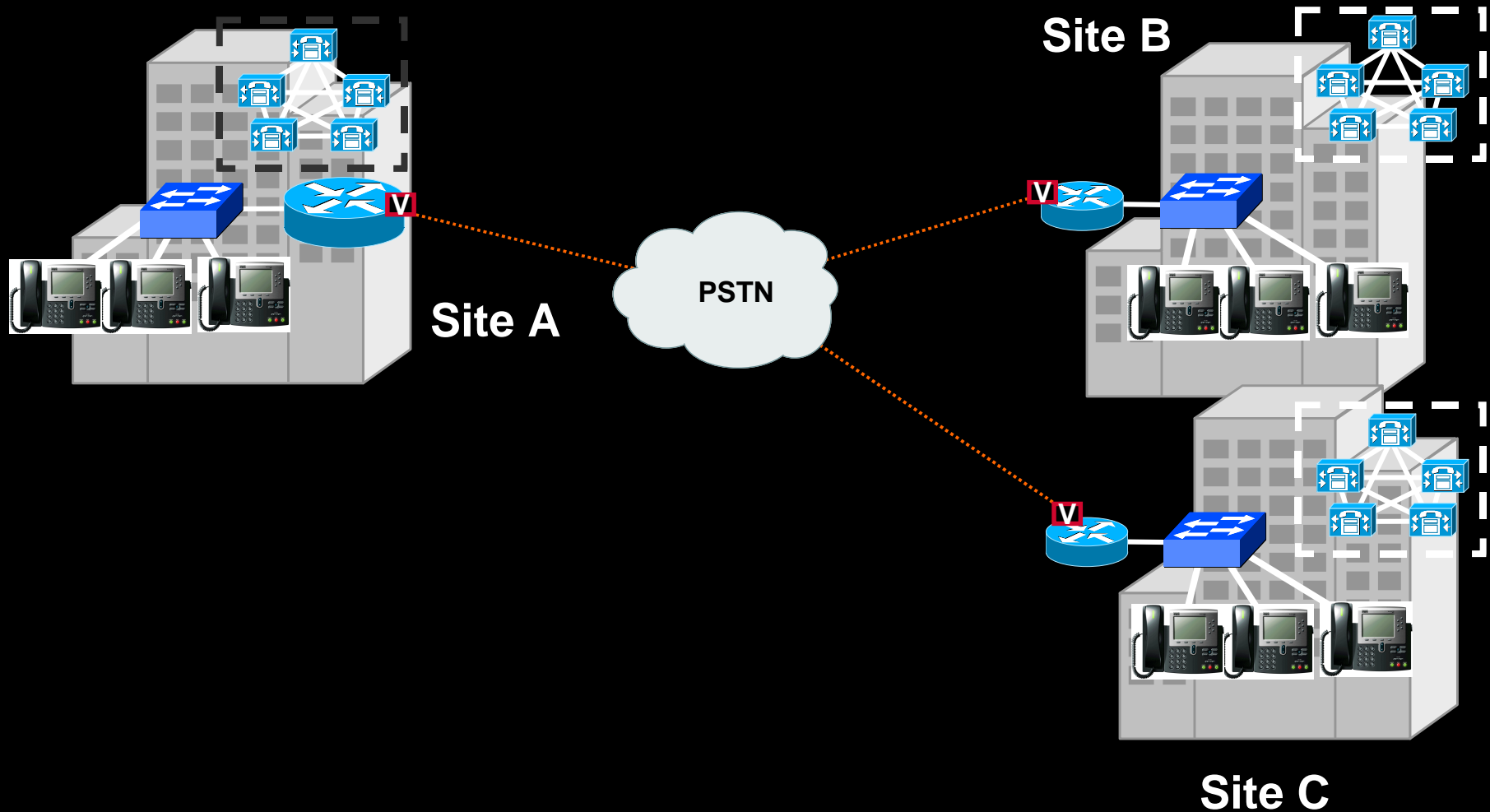
# Converged Campus



# Headquarter Deployments

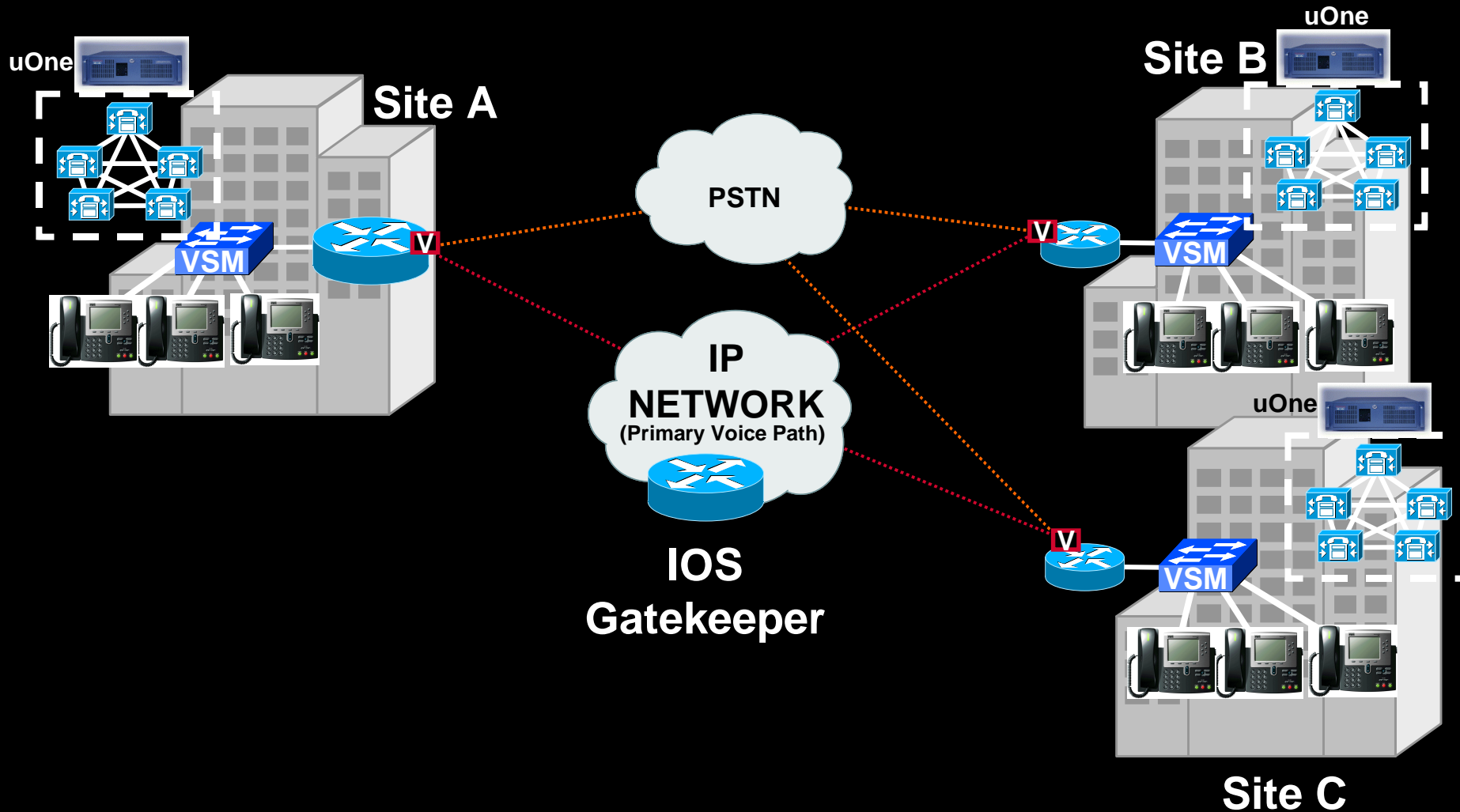


# WAN - Isolated Deployments

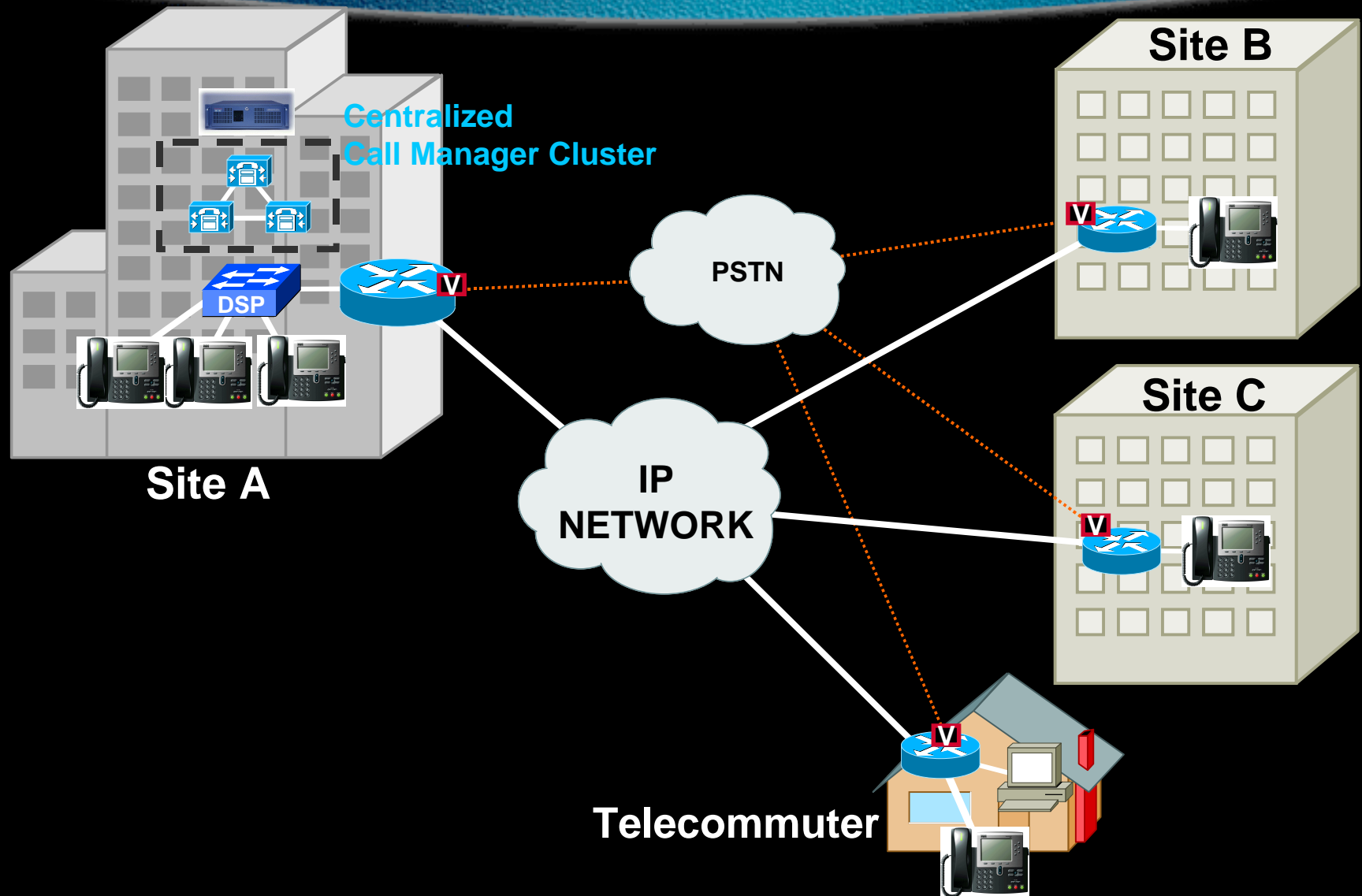




# WAN - Distributed Call Processing



# WAN - Centralized Call Processing

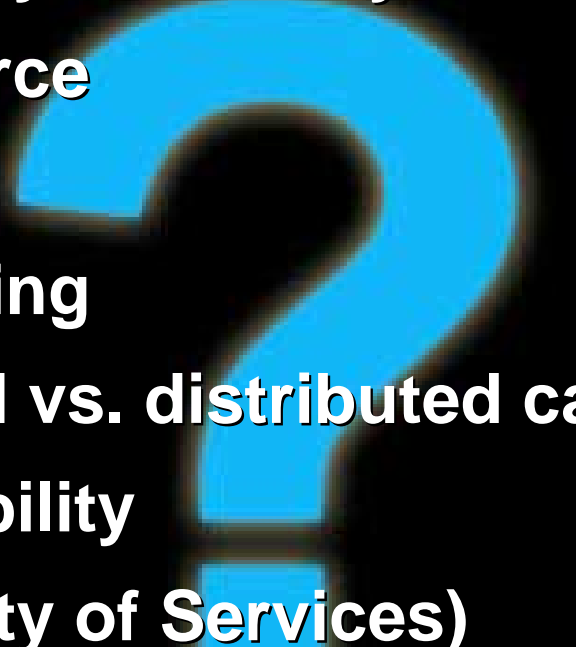


An illustration depicting a virtual office environment. On the left, a man in a white shirt and red tie sits at a desk, wearing a headset and looking at a computer monitor. The monitor displays a video call with a woman. On the right, a woman in a purple suit sits on a large, grey, rounded object, talking on a mobile phone and holding a yellow pen. In front of her is a laptop. The background features stylized green hills, a blue sky, and a cityscape with buildings. A large, glowing green circular line encircles the scene, suggesting a network or communication loop.

# Design considerations



# Deployment Questions: Where Do I Start?

- " **Redundancy/scalability/availability**
  - " **Power source**
  - " **Cabling**
  - " **IP addressing**
  - " **Centralized vs. distributed call processing**
  - " **Interoperability**
  - " **QoS (Quality of Services)**
  - " **Bandwidth provisioning**
- 

# Call Manager Cluster design

## Integrated Serviceability Tools

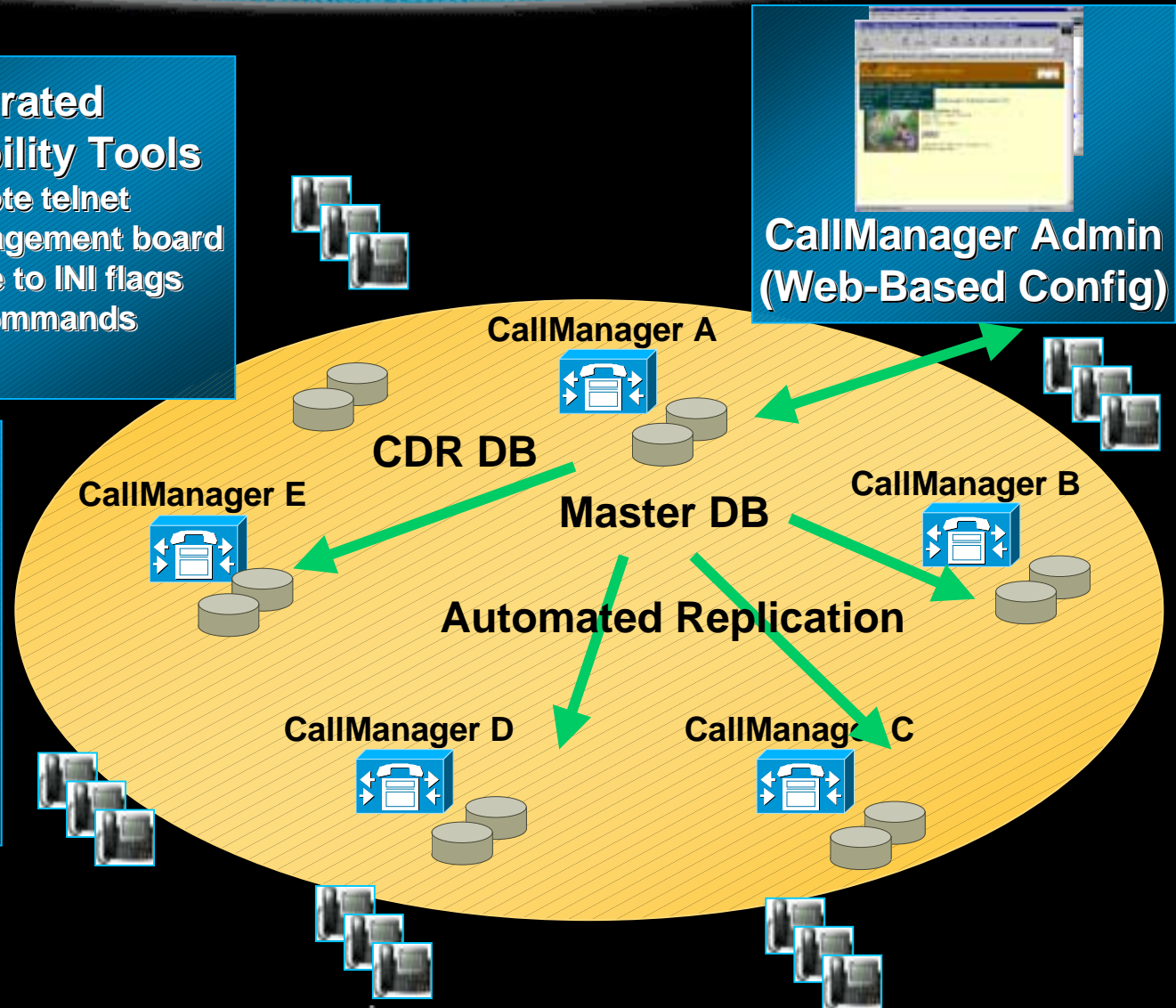
- " Bridged remote telnet
- " Remote management board
- " Web interface to INI flags
- " Show tech commands
- " Carbon copy

## CallManager Admin (Web-Based Config)



## Web-Based Management

- " Syslog
- " Device statistics
- " Signaling/control debug trace
- " CDR reporting
- " Event monitoring
- " Performance Monitoring



# Power

## ➤ Inline Power

- ✍ Needs Powered Linecards for Catalyst Switches
- ✍ Uses Pairs 2 & 3 (same as Ethernet) for delivering power



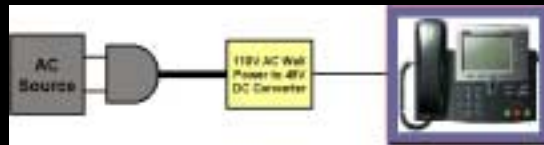
## ➤ External Power

- ✍ Needs External Power Patch Panel
- ✍ Patch Panel delivers power over Pairs 1 & 4



## ➤ Wall Power

- ✍ Needs DC Converter for connecting IP Phone to Wall Outlet



**Inline power: Catalyst 6000, 6500, 4006, 3500-PWR**



# Single Wire and Power Options

**New Inline  
Power on  
Catalyst  
Switches**



**4 Wires**

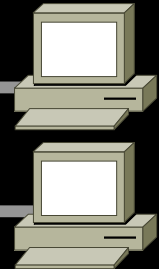
**48V DC Power**

**10/100 Ethernet**



**4 Wires**

**10/100 Ethernet**



**Catalyst Switch  
with Regular  
10/100 Ethernet  
Line Cards**



**Catalyst Power  
Patch Panel**

**8 Wires**

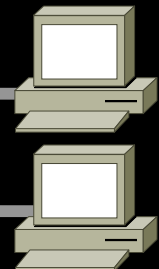
**<- Injects DC Power**

**10/100 Ethernet**

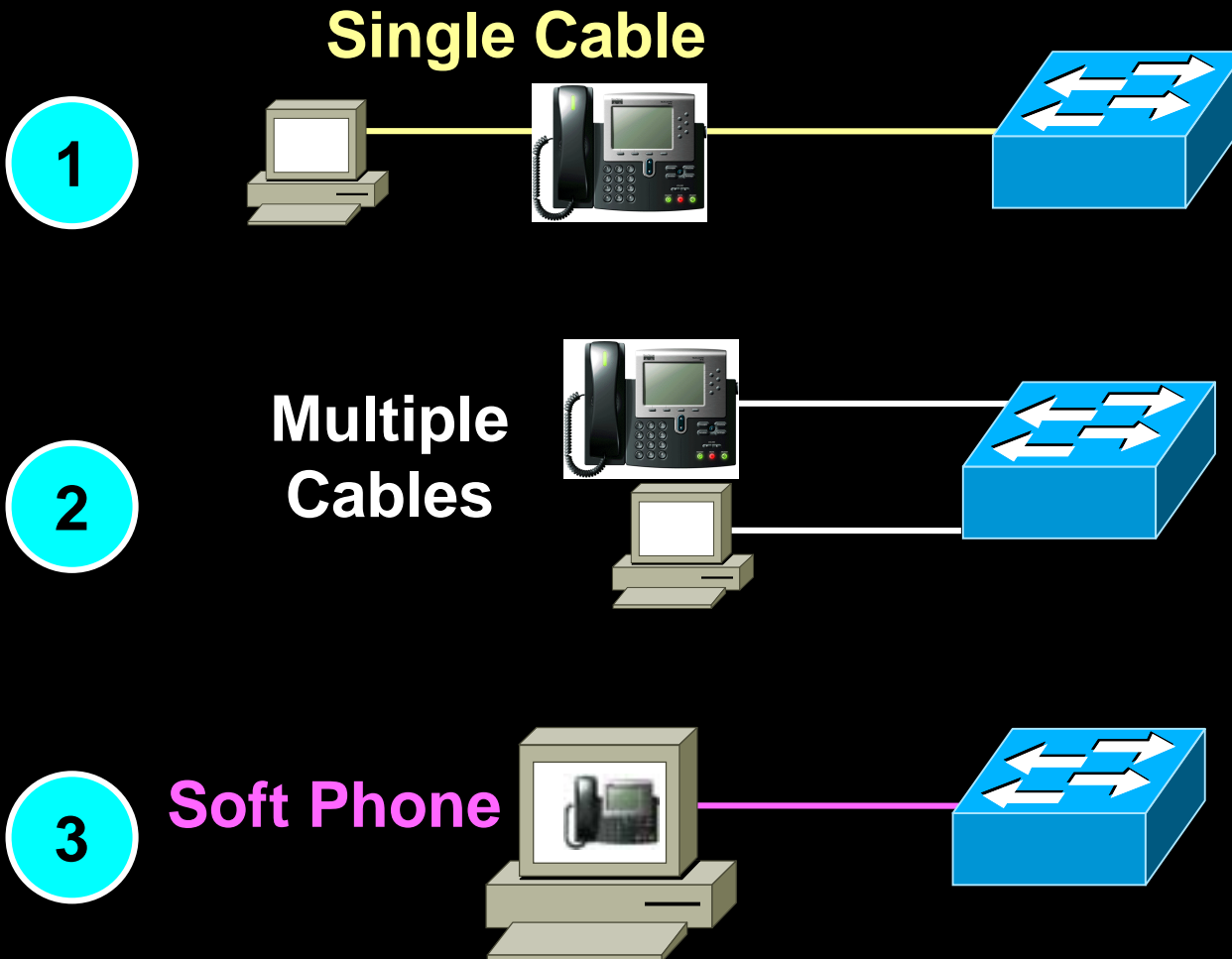


**4 Wires**

**10/100 Ethernet**

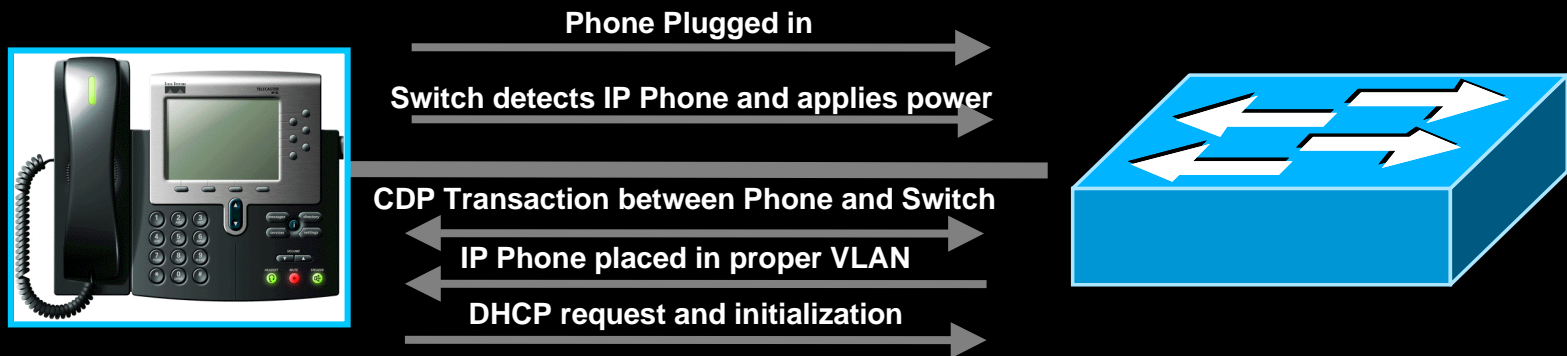


# Cabling



# Discovering Cisco IP phones

## Endpoint/Infrastructure Integration



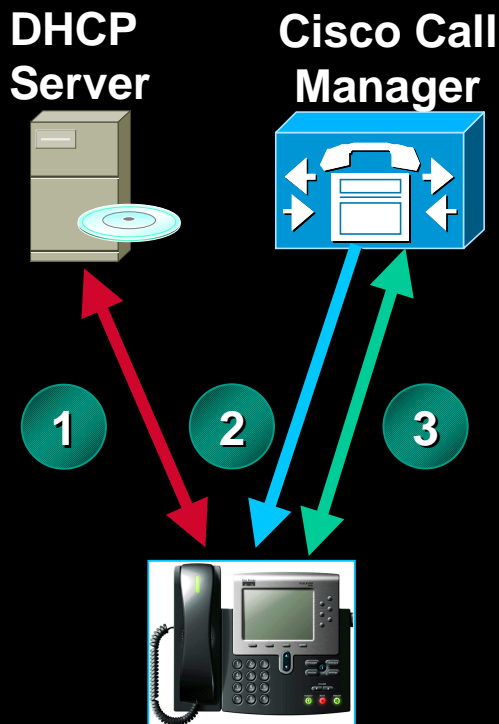
**10/100 switch port**  
**LDAP enabled**  
**IP Prec = 5**  
**802.1Q VLAN Support**

**24 Port Ethernet Line Card**  
**Uses Pins 1,2,3,6**  
**Catalyst 6K, 4K + 3500**



# Flexible Mobility

1. Phones make DHCP request to get an IP address, gateway, boot server, etc.
2. Phones make TFTP boot file request to get CM IP addresses
3. Phones register with CM and get Display Templates and ready to receive/place calls

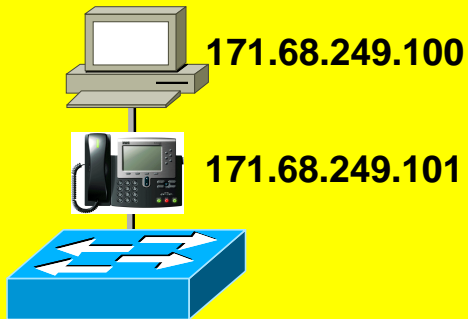


## Ease of Moves, Adds, and Changes

- " Add a new device  
Plug it in out of the box
- " Move a device  
Unplug and plug in new location
- " Changes  
Simple web-based interface

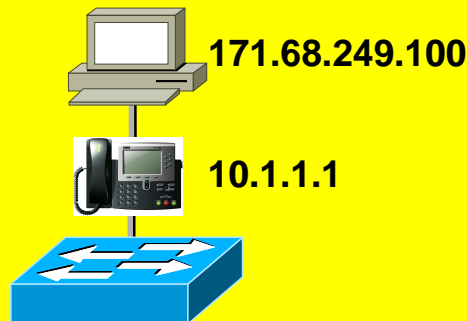
# IP address

## IP Phone + PC on Same Switch Ports



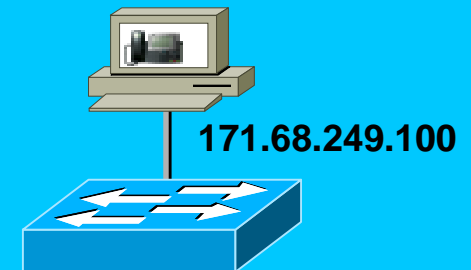
Real IP Addresses

## IP Phone + PC on Same Switch Ports



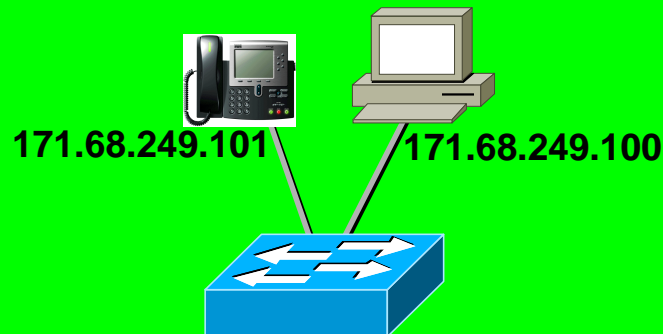
IP Phone uses  
"10.0.0.0" Network

## IP Phone + PC share the same device (Soft Phone)



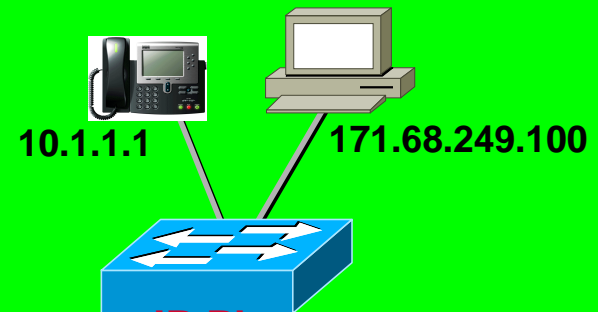
Real IP Addresses

## IP Phone + PC on Separate Switch Ports



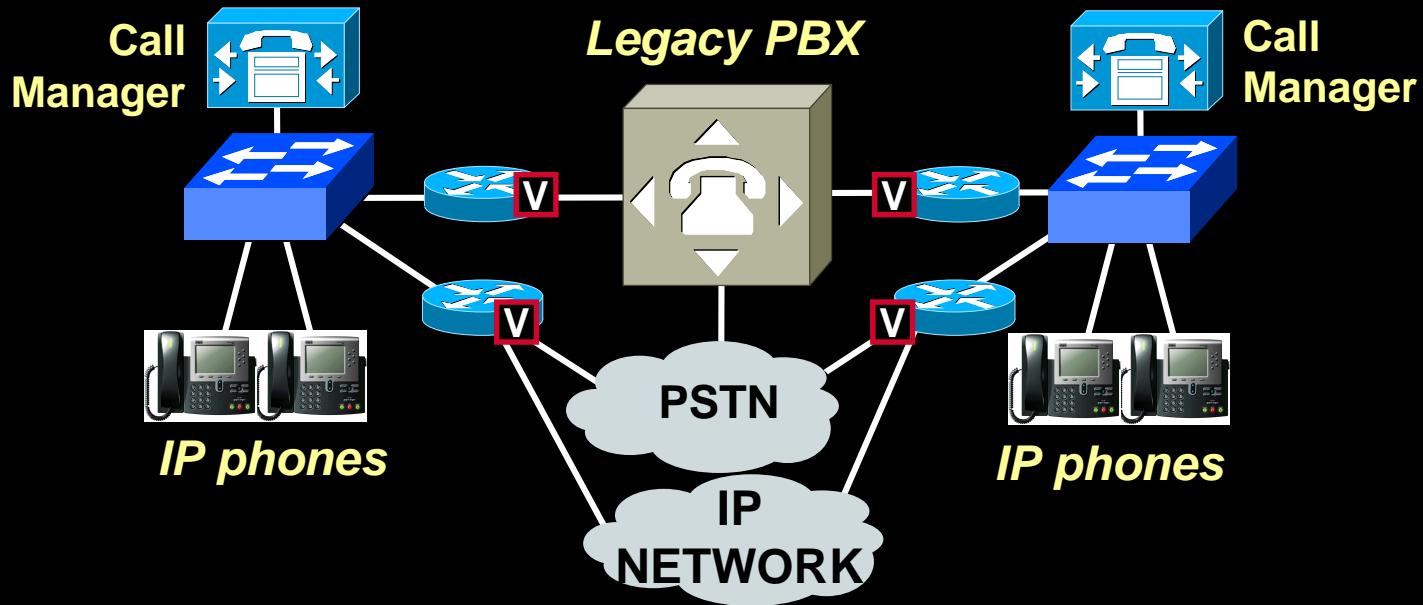
Real IP Addresses

## IP Phone + PC on Separate Switch Ports



IP Phone uses  
"10.0.0.0" Network

# Interoperability

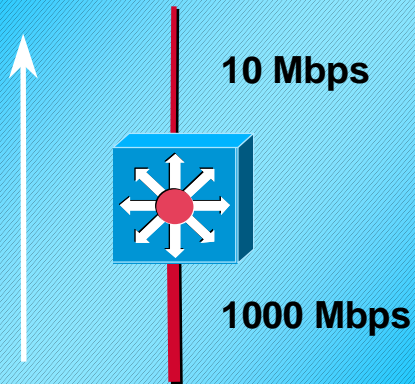


- " Signaling: E1/T1 CAS, CCS, QSIG, PRI, BRI
- " FXO, FXS, E&M
- " H323, MGCP
- " Standards based



# Campus QoS

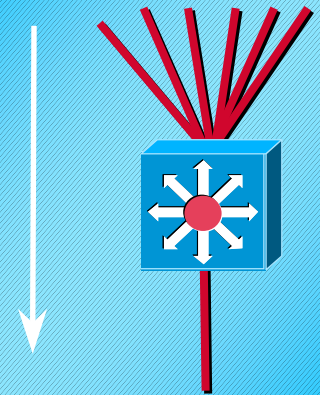
## Speed Mismatch



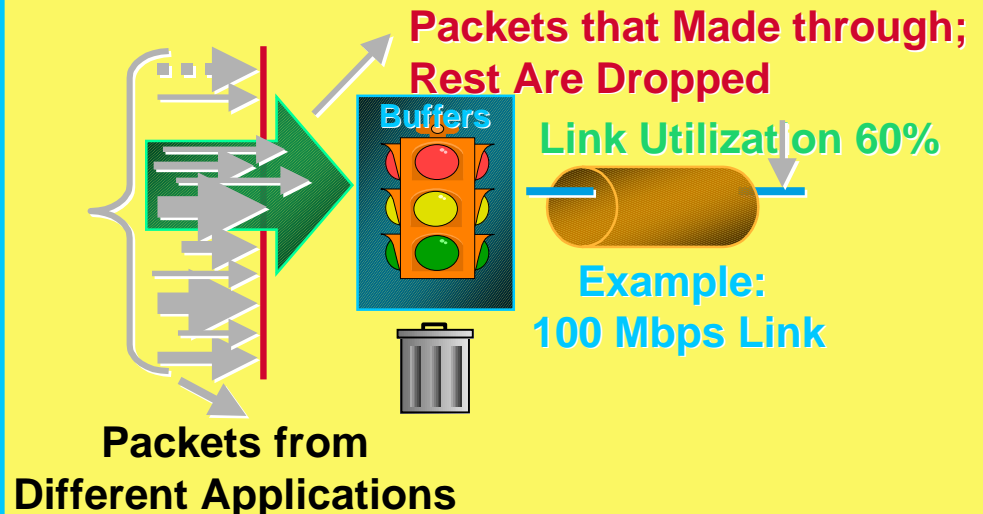
## Many to One



## Aggregation

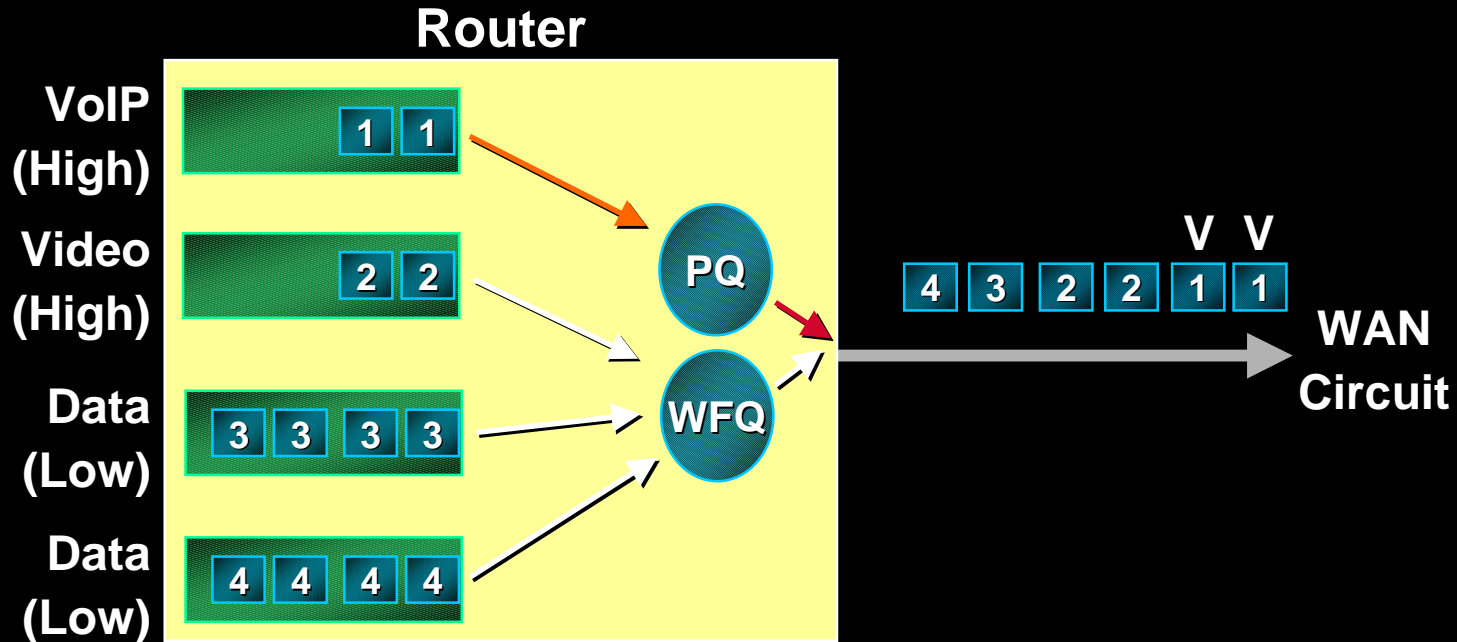


**TAG voice packet**  
**Voice VLAN**  
**Separate queue for voice**  
**Trusted boundary**



# QOS in WAN

## Protecting Voice from Data



### Classification Mechanisms

IP Precedence  
DiffServ Code Point  
RSVP

“Identifying” Voice as Important

### QoS Queuing Features

IP RTP Priority  
Low Latency Queuing

“Giving Priority” to Voice

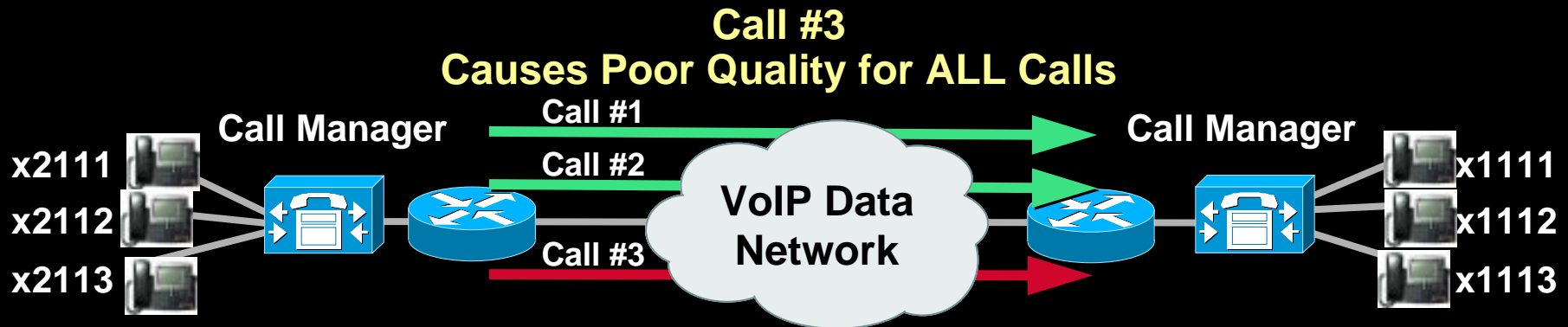


# QOS in WAN:

## Protecting voice from voice

**Example:**

**WAN Bandwidth Can Only Support 2 Calls  
What Happens when 3rd Call Attempted?**

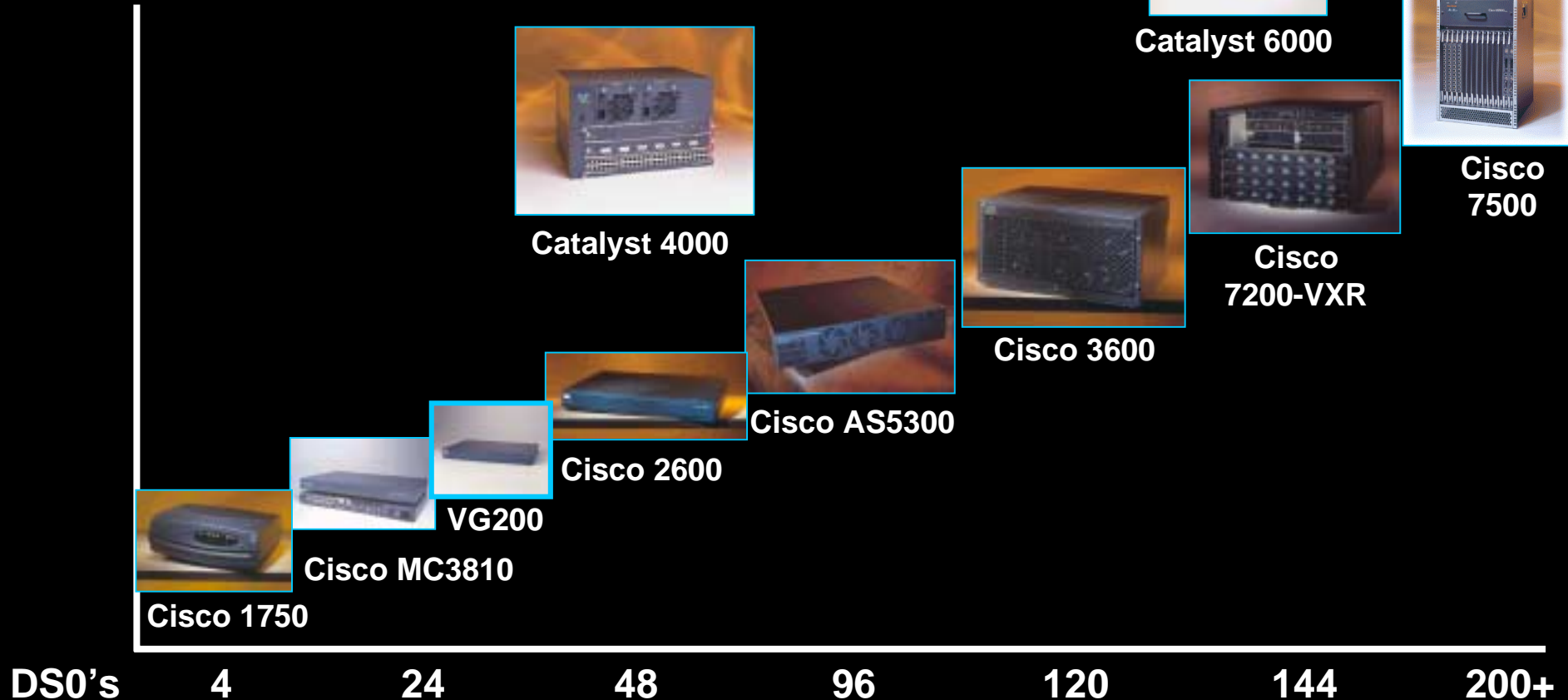


**Use gatekeeper between Call Manager  
Use Call Manager Location within Call Manager**



# Cisco Integrated Voice Gateways

Performance



# Design considerations: WAN bandwidth requirement

*How much bandwidth do I need for one voice call?*

Link Header	IP Header	UDP Header	RTP Header	Voice Payload
X Bytes	20 Bytes	8 Bytes	12 Bytes	X Bytes

- " G711 64K
- " G729a 8K
- " RTP/UDP/IP 16K
- " CRTP 2K
- " VAD uses less

- " Use G711 in LAN
- " Use G729a in WAN
- " Consider transcoding from G711 to G729a
- " With CRTP and G729a use 10K



10K

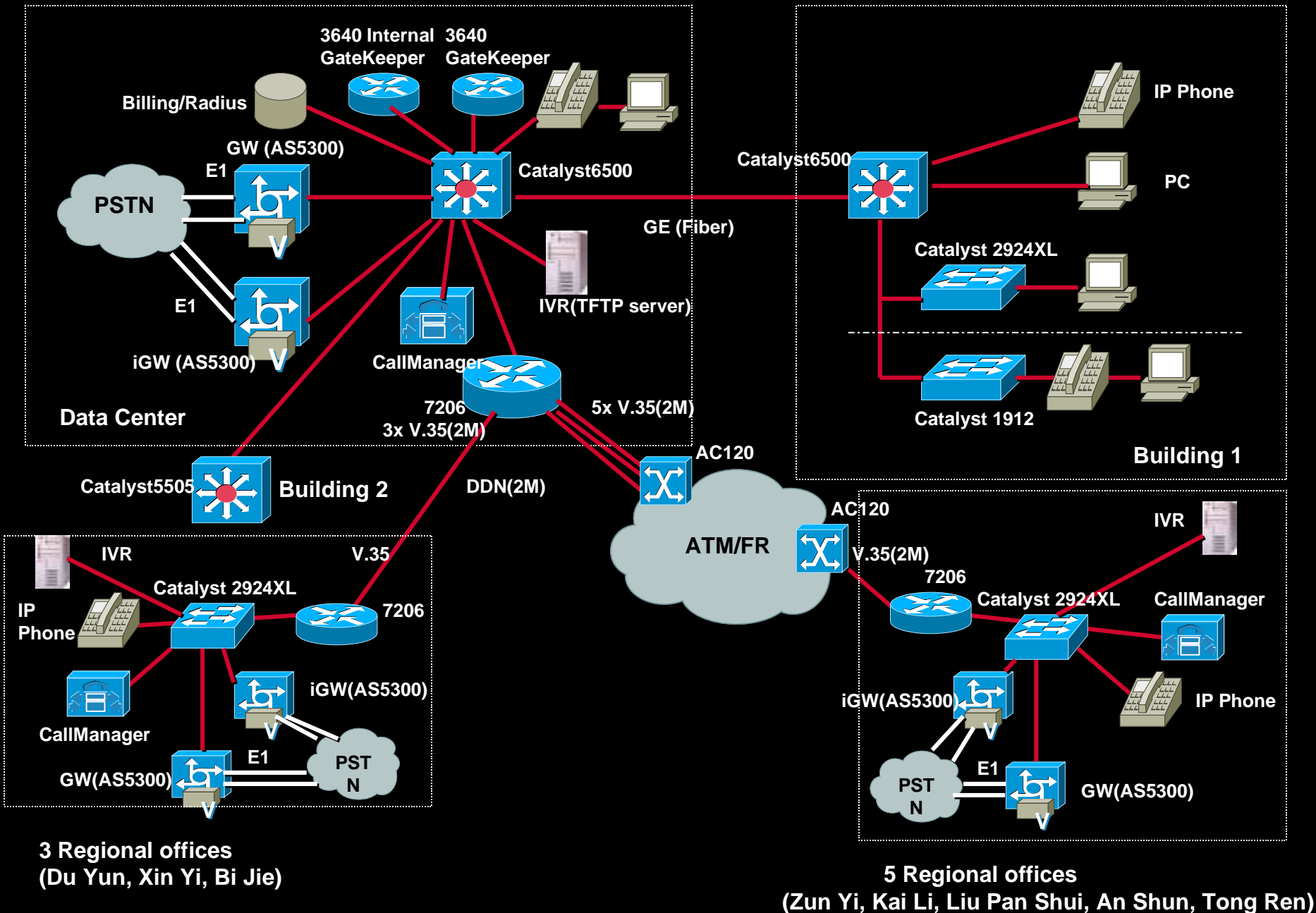
10K

An illustration depicting a remote work environment. On the left, a man in a white shirt and red tie sits at a desk, wearing a headset and looking at a computer monitor. The monitor displays a video call with a woman. On the right, a woman in a purple suit sits on a couch, talking on a mobile phone and holding a yellow pen over a notebook. A laptop is open on a table in front of her. In the background, there are stylized green hills and buildings. A glowing green line, representing a network or data flow, curves through the scene, connecting the man's computer to the woman's mobile phone. The text "Case studies" is overlaid in the center in a large, white, sans-serif font.

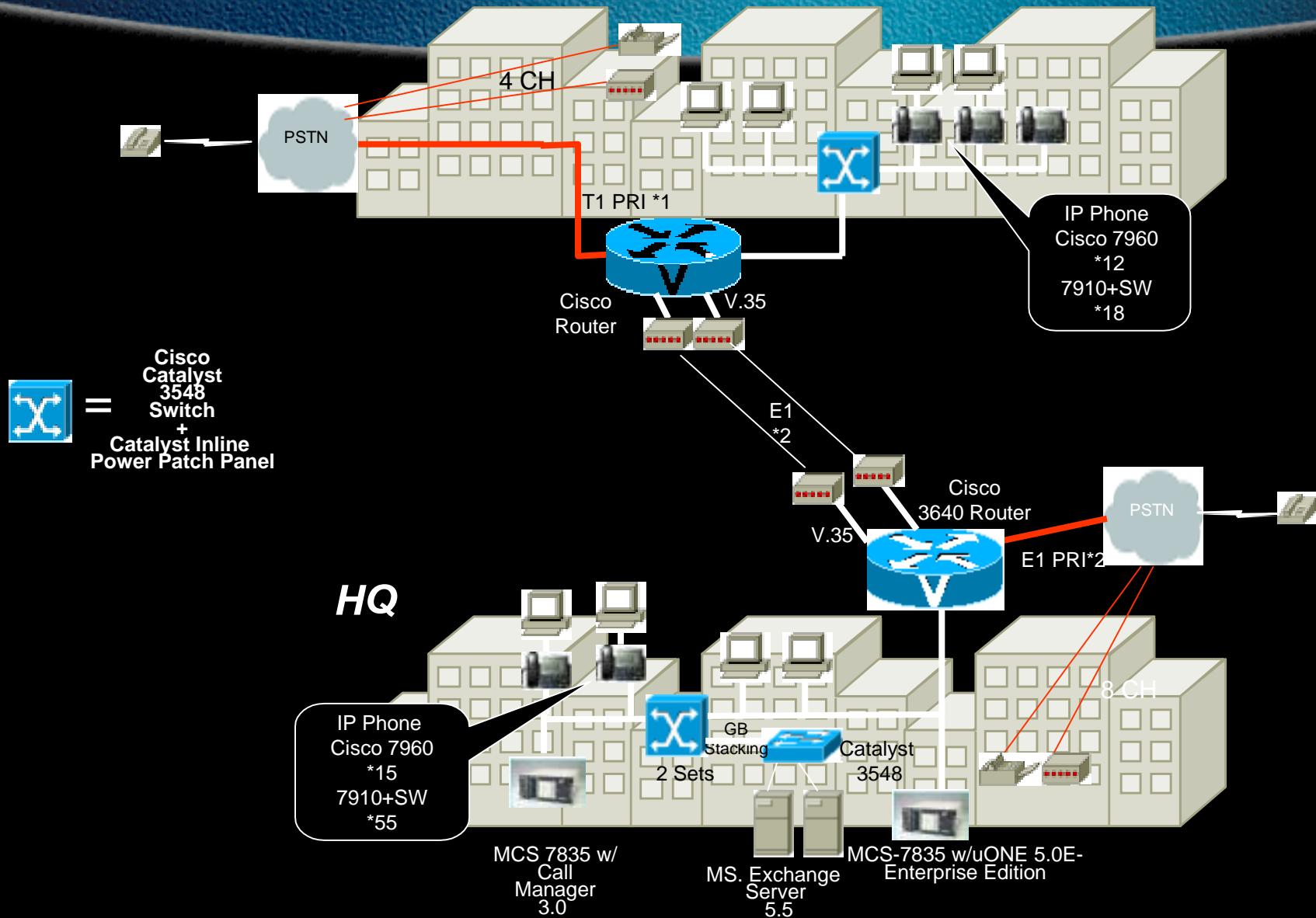
# Case studies



# China - Branch office



# Taiwan: Campus



# **Cisco Systems: Worldwide deployment**

- " Worldwide deployment is 5,000 IP Phones at 42 locations.**
- " 32 sites are in production with 4,700 IP Phones <sup>(1)</sup>**
- " 10 sites are participating in technology trials with 200 IP Phones**
- " The San Jose Call Manager is supporting 3,000 IP Phones in Production <sup>(2)</sup>**

**(1) The TDM PBX has been removed**

**(2) The IP Phone is the sole means of communication**



# Cisco worldwide

Status: April 5th, 2000

Toronto



San Jose

New York

RTP (\*)



Stockley Park

London City

Amsterdam (\*)

Paris

Lisbon

Gland

Gothenburg, Oslo  
Helsinki, Copenhagen

Brussels (\*)

(Antares, Pegasus)

Istanbul

Mannheim, Munich

Luxembourg, Stuttgart

Athens

Barcelona

Riyadh

Beijing (\*)

Tokyo (\*)

Singapore (\*)

New Delhi

Brisbane

Auckland

Wellington

Sydney (\*)

(North Sydney, Chatswood)

Adelaide

Melbourne

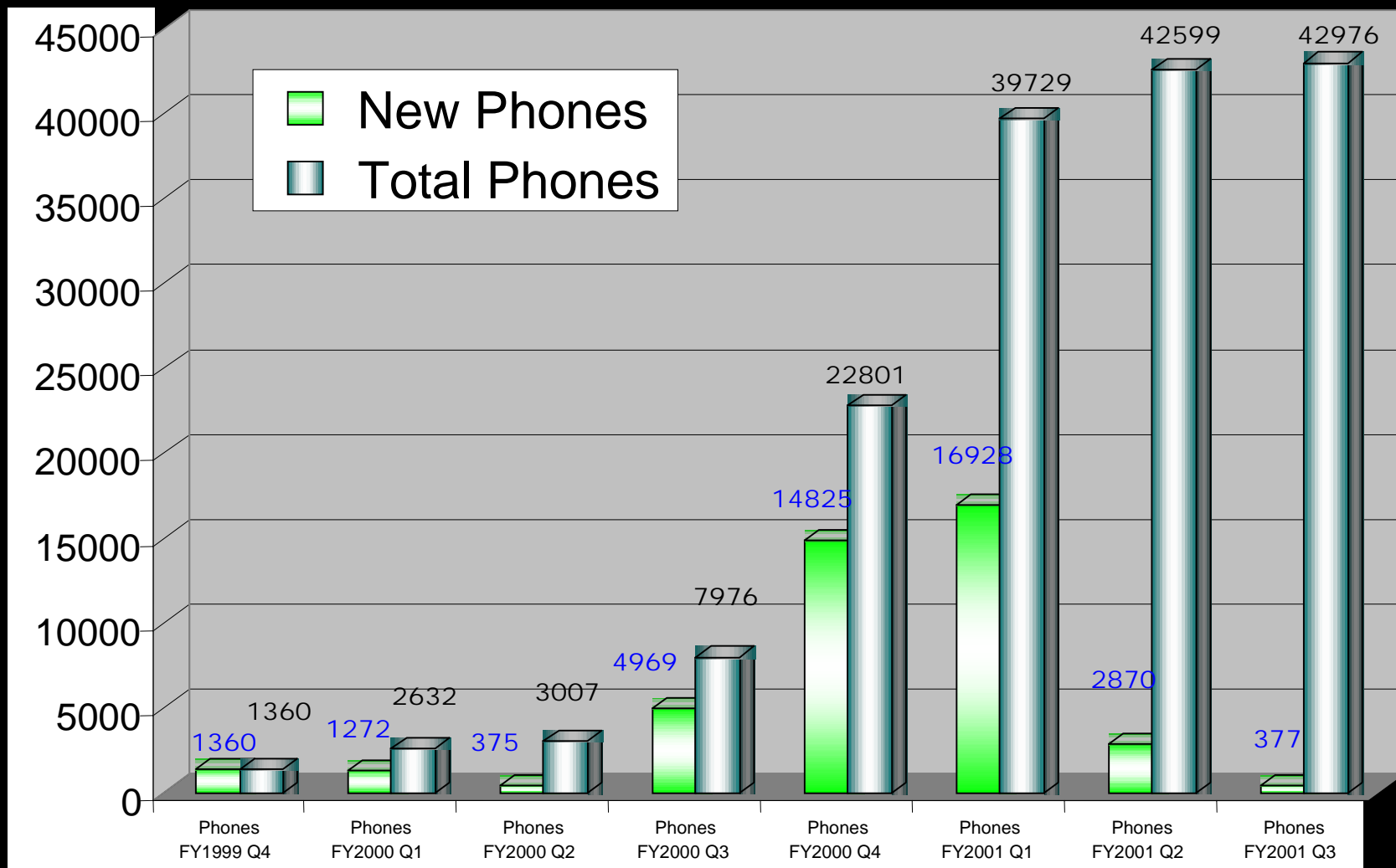
Bryanston,  
South Africa

■ Tech Trial (\*)

■ Production

[www.cisco.com](http://www.cisco.com)

# IP Phones Deployed in Cisco by Quarter



# IP Telephony Deployment

Theater	FY1999 Q4	FY2000 Q1	FY2000 Q2	FY2000 Q3	FY2000 Q4	FY2001 Q1	FY2001 Q2	FY2001 Q3	FY2001 Q4	FY2002 Q1-Q3
Asia Pacific	3	8	3	2	4	2	3	3	5	5
America's	0	0	2	0	8	20	20	21	21	20
Corporate	1	0	1	0	5	2	1	3	0	0
EMEA	8	10	4	0	11	6	9	0	0	0
New (Incremental) Sites	12	18	10	2	28	30	33	27	26	25
Total	12	30	40	42	70	100	133	160	186	211



# NZ Government Department

- " **Legacy PBX lease expiring**
- " **Phase 1: 500 7960**
- " **Phase 2: 7000 7910**
- " **uOne voice mail**
- " **210 sites**

# Texas Instruments



- " 5 sites in USA linked with ATM OC3**
- " Philippines and India with 512K and 256K links**
- " 1000 users registering with one Call Manager cluster**
- " On-going deployment of AVVID**



# Customer Video



An illustration depicting a man and a woman working remotely. The man, on the left, is wearing a white shirt and a red tie, and is using a headset. He is sitting at a desk with a large computer monitor that displays a video call with the woman. The woman, on the right, is wearing a purple suit and is also on a video call, holding a yellow pen. She is sitting at a desk with a laptop. The background shows a cityscape with green hills and buildings. The text "Why AVVID?" is overlaid in the center of the image.

# Why AVVID?

# Why AVVID?

- " Data, voice and video are converging rapidly**
- " Customers are adopting today**
- " Convergence in infrastructure, applications and clients**

# Reasons for convergence



- " **Lower cost**
  - Infrastructure consolidation**
  - Toll bypass**
  - Lower cost of ownership**
- " **Increased productivity**
  - Rapid application enablement**
  - Flexibility/mobility**
  - Open standards based**
- " **Competitive advantage**

An illustration depicting a man and a woman in a professional setting. The man, on the left, is wearing a white shirt and a red tie, and is using a headset while looking at a computer monitor. The woman, on the right, is wearing a purple suit and is talking on a mobile phone while holding a yellow pen. The background features a stylized cityscape with green hills and buildings. The text "A Day at Cisco!" is prominently displayed in the center.

# A Day at Cisco!



# Key Messages

- " AVVID is a total Architecture**
- " Cisco has the leading deliverable solutions**
- " AVVID is available today!**

An illustration depicting a virtual office environment. On the left, a man in a white shirt and red tie sits at a desk, wearing a headset and looking at a computer monitor. The monitor displays a woman in a purple suit talking on a phone. On the right, a woman in a purple suit sits at a desk, talking on a mobile phone and holding a yellow pen. A laptop is open in front of her. In the background, there are stylized green hills, a blue sky, and a city skyline with buildings. Green lines representing data or communication flow connect the man's computer to the woman's mobile phone and the monitor. The text "Solution Demo" is overlaid in the center in a large, white, sans-serif font.

# Solution Demo



# Q & A

C I S C O



A V V I D

ARCHITECTURE FOR  
VOICE, VIDEO AND  
INTEGRATED DATA



# CISCO SYSTEMS



EMPOWERING THE  
INTERNET GENERATION<sup>SM</sup>

C I S C O



A V V I D

ARCHITECTURE FOR  
VOICE, VIDEO AND  
INTEGRATED DATA

# CISCO SYSTEMS



EMPOWERING THE  
INTERNET GENERATION<sup>SM</sup>