Q.1: A company produces a product for which the variable cost per unit is \$3.50 and fixed cost is \$20,000 per year. Next year, the company wants the total cost to be \$48,000. Find the number of units of the product that company should make next year.

Sol: Let the number of units be = x, then 3.5x + 20000 = 48000 gives x = (48000 - 20000)/3.5 = 8000.0.

Q.2: A company produces a product at a cost of \$6 per unit. If fixed costs are \$20,000 and each unit sells at \$8, (a) at least how many units must be sold in order to earn a profit; (b) how many units must be sold in order to earn a profit of \$15,000?

Sol: Let the number of units be = x, then

(a) 6x + 20000 < 8x gives x > 10000. So the company should make at least 10001 units to earn a profit.

(b) 8x - (6x + 20000) = 15000 gives x = (15000 + 20000)/2 = 17500.

**Q.3** Suppose that consumers will demand 800 units of a product when the price is \$10 per unit, and 1000 units when the price is \$8 per unit. Find the demand equation for the product assuming that price p and quantity q are linearly related.:

Sol: We have the two points (800, 10) and (1000, 8) Slope of the function is  $m = \frac{10-8}{800-1000} = -\frac{1}{100}$  and  $p = f(q) = \frac{-1}{100}q + c$ . But  $f(800) = \frac{-1}{100}(800) + c = 10$  gives c = 18So  $p = f(q) = \frac{-1}{100}q + 18$ OR q = f(p) = -100p + 1800 if we consider the points as (10, 800) and (8, 1000).

**Q.4:** Find a general linear equation of the line that passes through point (-6, 4) and has slope -2. Sol: y - 4 = -2(x + 6) or y = -2x - 8.